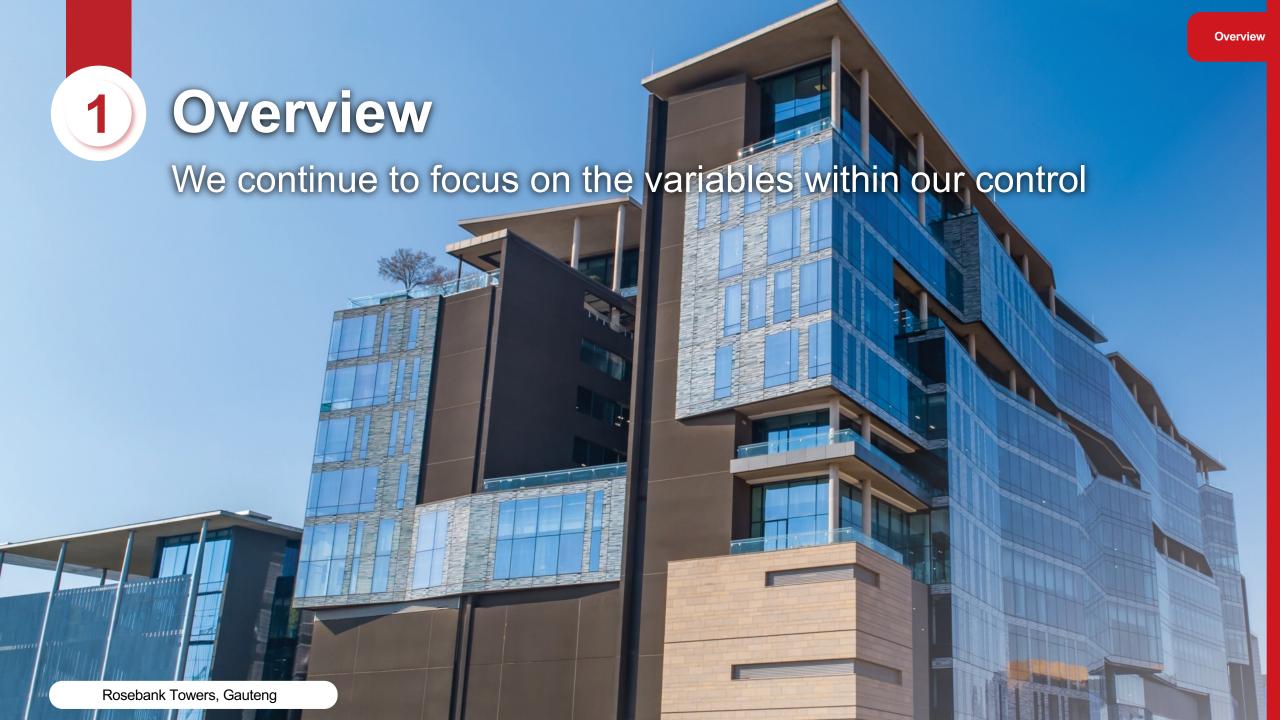


Our conversation

- 1 Overview
- **2** Investing strategically
- 3 Optimising capital
- **4** Operating efficiently
- 5 Engaging talent
- 6 Growing reputation
- 7 Wrap-up
- 8 Supplementary information

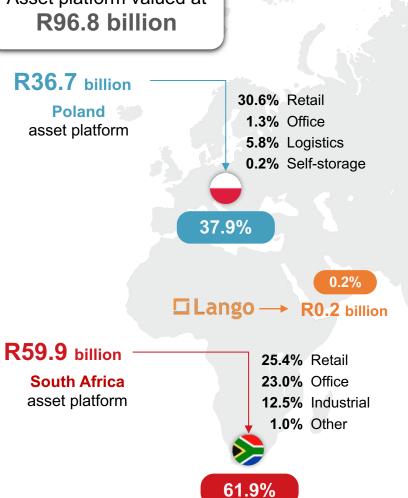




Who we are

A simplified, diversified and focused real estate business

Asset platform valued at R96.8 billion



Our **PRIMARY GOAL** is to grow and improve cash flow which will underpin sustained value creation for all stakeholders

We actively manage our property asset platform to maintain a focused and diversified portfolio, mitigating cyclical, sectoral and geographical risk which enables us to deliver value through market cycles

- Our South African portfolio is diversified across the retail. office and industrial sectors with regional exposure and prominence in South Africa's key economic nodes, enabling predictable and sustained organic growth
- Our international exposure is focused on Polish retail and logistics. This provides diversification in an economically stable market, with access to lower risk and growth opportunities in hard currency



Our **PURPOSE**

is to create and manage spaces in a way that transforms lives



Our MISSION

in this decade to deliver the **smartest** and most sustainable spaces the world has ever known



Our **VISION** is to be the leading South African REIT

Key financial outcomes

Robust operating metrics support stable financial outcomes

per share 765.96 cents FY22 | 720.08 cents Distributable income per share 51.53 cents

FY22 | 53.71 cents

SA: Occupancy 93.0% FY22 | 93.3% SA REIT Loan-to-Value 41.1% FY22 | 40.2%

Total assets R99.4 billion FY22 | R92.4 billion

Dividend per share 43.80 cents FY22 | 42.97 cents Poland: Occupancy* 98.4% FY22 | 96.5% Committed undrawn facilities and cash on hand R5.5 billion

Strategic outcomes

Full year outcomes arising from focusing on the variables under our control

IS OE GR OC **Optimising Operating** Growing Investing **Engaging** strategically capital efficiently talent reputation 56% of SA portfolio is Green Property asset platform Stable balance sheet and Star certified, EPP and ELI SA operating profit margin Staff engagement score solid credit metrics increased by R7.9 billion to maintained at 78% improved from 87% to 90% portfolios are 83% and 80% R96.8 billion maintained **BREEAM certified** Retail tenants with a **Broadened** funding sources combined occupation of Asset values have stabilised through issue of R4.2 billion **Lifted** SA tenant retention Ethical culture maturity score 574 613m² engaged to in SA and Poland listed green bonds ratio from 92.1% to 92.8% maintained at 88th percentile collaborate on environmental and social initiatives Flattened debt maturity profile Polish logistics GLA grown by Learnership programme All the claims by Metro AG with no significant debt **Improved** EPP's operating 275 045m² to 999 241m² established ten years ago has against the M1 joint venture maturing over the next four profit margin by 9% to 74% through development activity delivered 411 graduates have been dismissed years



Our property asset platform

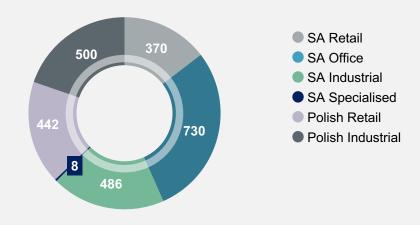


A quality, well-located and diversified portfolio that delivers sustainable risk-adjusted real estate returns

	Group		South Africa		Poland	
	FY23	FY22	FY23	FY22	FY23	FY22
Property assets under management (Rbn)	*96.8	*88.9	59.9	58.9	36.7	29.8
Total GLA (thousand m²)	6 084	5 835	3 835	3 865	2 249	1 970

Uses of cash flow of R6.0 billion Distribution SA development activities and capex Polish development activities and capex Net vendor loans paid Net acquisitions Taxation 72 Distribution 2 679 1 594 942 8

Capital allocated to developments and capex

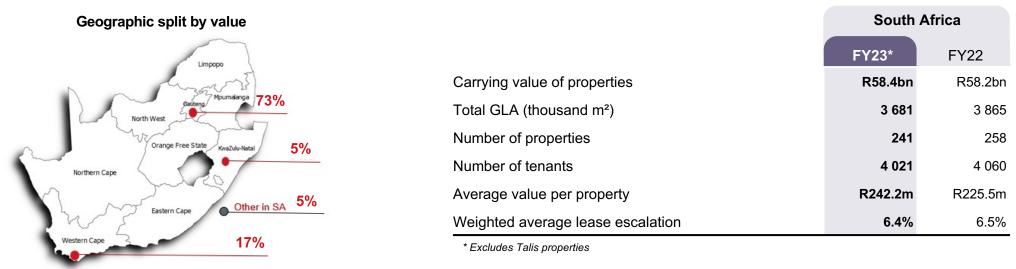


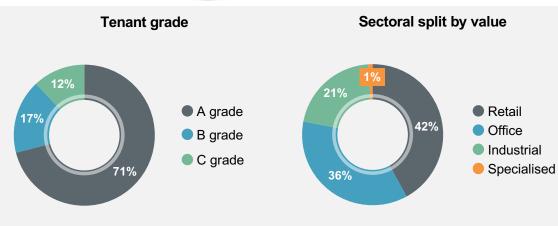
^{*} Includes Lango of R0.2 billion

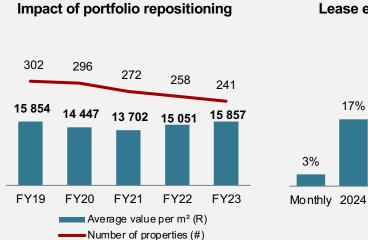
South Africa asset portfolio

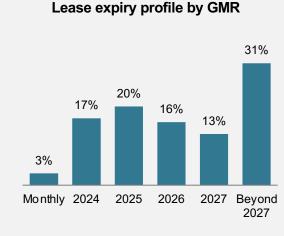


Diversification, quality and scale support the growth profile of our asset platform









South Africa portfolio key outcomes



In an environment of constrained revenue and rising costs operating metrics have stabilised



Solar PV capacity

In progress 9 501 kWpFY22 | 13 330kWp

Installed 34 860 kWp FY22 | 29 894kWp **Active occupancy 93.0%** FY22 | 93.3%

Renewal reversions
-6.7%
FY22 | -12.0%

Total letting
745 061m²

(39% of new deals)

FY22 | 1 016 989m²

Weighted average unexpired lease term

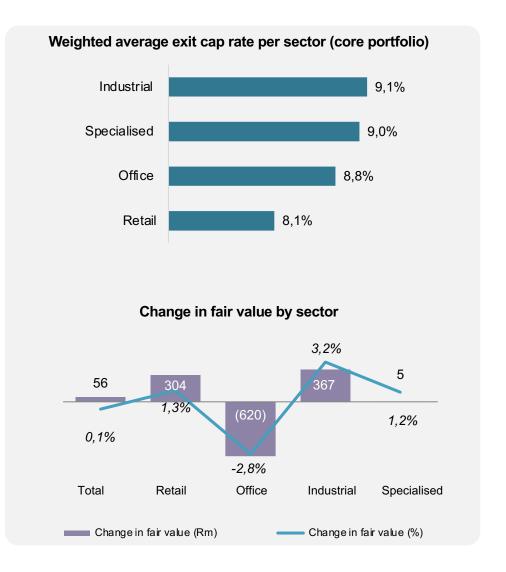
3.5 years

FY22 | 3.6 years

Tenant retention levels by GMR 92.8% FY22 | 92.1%

New developments in progress R25.7m FY22 | R343.3m Renewal success rate by GLA 79.3% FY22 | 77.1%

Non-core disposals R648.9m FY22 | R2.8bn



South Africa retail portfolio



Well positioned to withstand headwinds and capture emerging trends



Carrying value R24.6bn
FY22 | R24.0bn



Number of properties **59**FY22 | 60

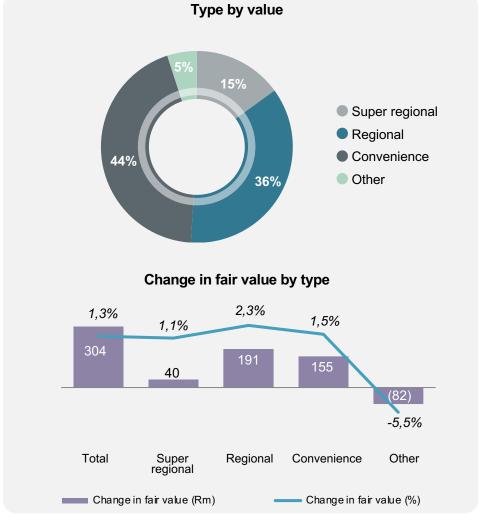


Number of tenants 2 623
FY22 | 2 660



GLA
1 159 thousand m²
FY22 | 1 151 thousand m²





South Africa retail portfolio key outcomes



Solid operating metrics reflective of a well-balanced tenant mix



Solar PV capacity

In progress 8 012 kWp FY22 | 11 550 kWp

Installed 28 024 kWp FY22 | 24 168 kWp **Active occupancy 93.6%** FY22 | 95.6%

Annual trading density R32 800 per m² FY22 | R31 200 per m² Rent-to-turnover 7.4% FY22 | 7.5%

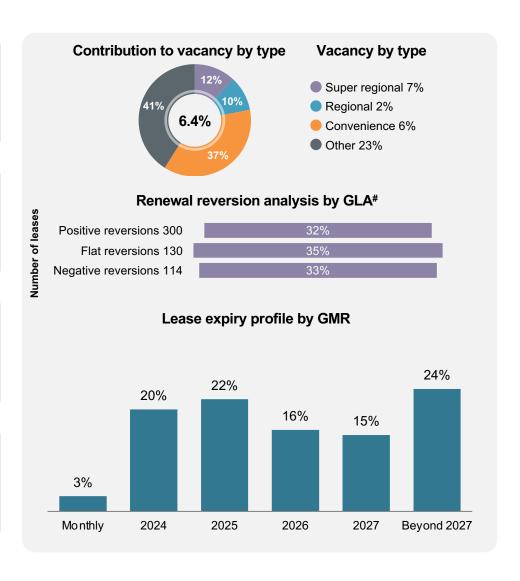
Weighted average unexpired lease term
3.0 years
FY22 | 3.2 years

Tenant retention by GMR 92.1% FY22 | 93.2% Renewal reversions#
-4.1%
FY22 | -8.6%

Letting activity 238 540m² (35% new deals)FY22 | 287 196m²
(28% new deals)

Weighted average lease escalation 6.0% FY22 | 6.0%

Renewal success rate by GLA* 85.6% FY22 | 87.8%



^{*} Relates to 17% of retail portfolio (FY22 | 21% of retail portfolio) # Relates to 14% of retail portfolio (FY22 | 18% of retail portfolio)

South Africa office portfolio



High quality portfolio located in strong nodes



Carrying value R21.2bn
FY22 | R22.0bn



Number of properties **87**FY22 | 101

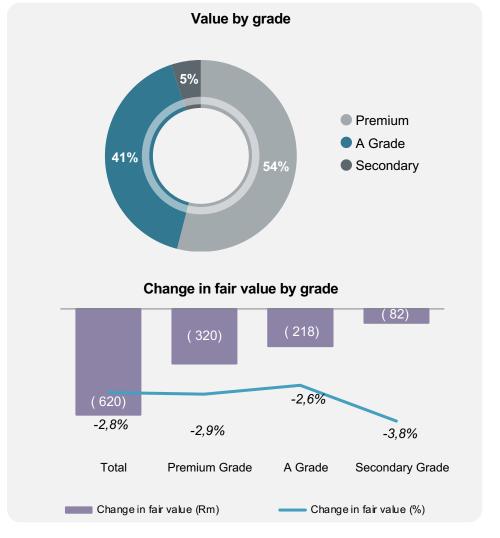


Number of tenants 1 124 FY22 | 1 076



GLA 986 thousand m² FY22 | 1 115 thousand m²





Above numbers exclude Talis

South Africa office portfolio key outcomes



The flight to quality is driving the turnaround in operating metrics



Solar PV capacity

In progress 439 kWp FY22 | 368 kWp

Installed 3 868 kWp FY22 | 3 868 kWp **Active occupancy 88.6%** FY22 | 85.6%

Renewal reversions#
-12.1%
FY22 | -16.9%

Letting activity 229 570m² (44% new deals)FY22 | 274 923m²
(43% new deals)

Weighted average lease escalation 6.8%

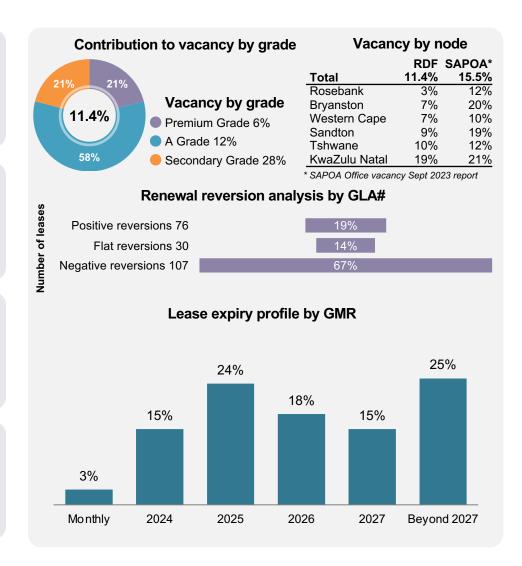
FY22 | 7.1%

Renewal success rate by GLA*
67.2%
FY22 | 71.0%

Weighted average unexpired lease term
3.1 years
FY22 | 3.2 years

Tenant retention by GMR 94.7% FY22 | 91.5%

Green Star SA Certifications 144 certifications FY22 | 140



^{*} Relates to 19% of office portfolio (FY22 | 20% of office portfolio) # Relates to 15% of office portfolio (FY22 | 14% of office portfolio)

South Africa industrial portfolio



A quality portfolio that is defensive



Carrying value R12.0bn



Number of properties **92**FY22 | 94

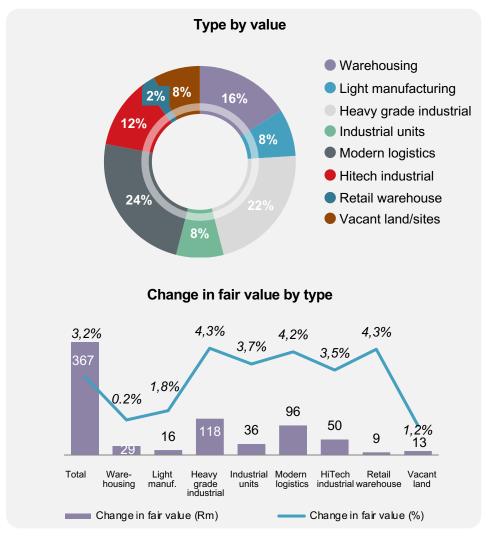


Number of tenants **273**FY22 | 323



GLA 1 523 thousand m² FY22 | 1 586 thousand m²





Above numbers exclude Talis

South Africa industrial portfolio key outcomes



A solid contribution from a dependable portfolio



Solar PV capacity

In progress 1 050 kWp FY22 | 1 412 kWp

Installed 2 968 kWp FY22 | 1 858 kWp **Active occupancy 95.2%** FY22 | 96.9%

Renewal reversions#
2.1%
FY22 | -2.6%

Letting activity 276 951m²
(39% new deals)
FY22 | 454 870m²
(47% new deals)

Weighted average lease escalation 6.5%

FY22 | 6.5%

Renewal success rate by GLA*

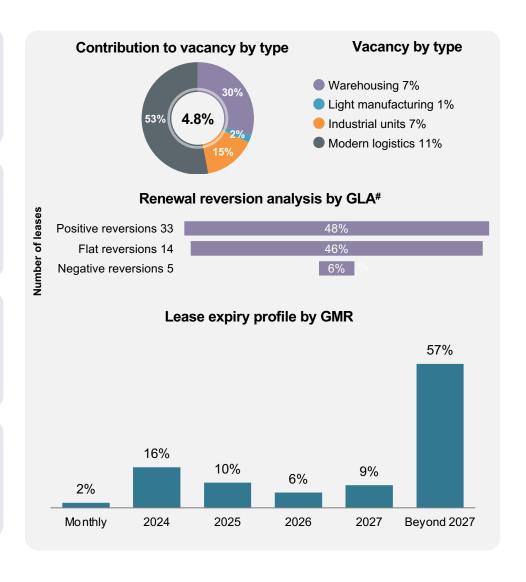
82.7%

FY22 | 73.0%

Weighted average unexpired lease term 5.3 years
FY22 | 5.4 years

Tenant retention by GMR 90.6% FY22 | 90.8%

Green Star SA Certifications 27 certifications FY22 | 15



^{*} Relates to 17% of industrial portfolio (FY22 | 22% of industrial portfolio # Relates to 12% of industrial portfolio (FY22 | 15% of industrial portfolio)

Alternative income streams



Supplementing existing revenue streams by creating new opportunities

Static billboard network expansion



- Due to load shedding the media industry has seen an increased demand for static OOH advertising
- We are maximizing the opportunity by partnering with high end brands which complement the aesthetics of the property to generate income

Destination offerings



- Strategy in place to create unique offerings in the retail sector to increase revenue
- Provides a competitive edge through offerings such as paddle tennis, go karting, pop-up community markets and event venues

5G network expansion and tower networks



- The evolution of 5G networks requires additional sites in our properties – we have established a partnership with Helios Towers, with 12 sites identified
- In progress: Eagle Towers partnership, with over 32 key sites identified across all sectors
- Better network reception for tenants

LED network expansion



- The current network includes 25 large format roadside/ in-mall LED screens across South Africa
- 10 new sites in progress
- Launch innovative 3D screens and programmatic buying, showcasing the latest technology available in the market

Innovative Wi-Fi platform



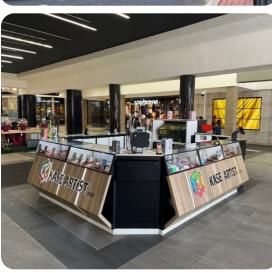
- Using our existing infrastructure, we are launching a new innovative on demand viewing platform
- With our 2.2 million subscribers we will use this inventory to generate income by selling advertising space
- Added benefit is converting anonymous shoppers into a marketing asset by adding them to our database

SMME and CSI strategy



- Offering free space across the inventory channels
- Assisting SMMEs by providing space and advice on best business practices, such as on merchandising and marketing
- Conversion of the SMME to a paying tenant who contributes to the economy through job creation





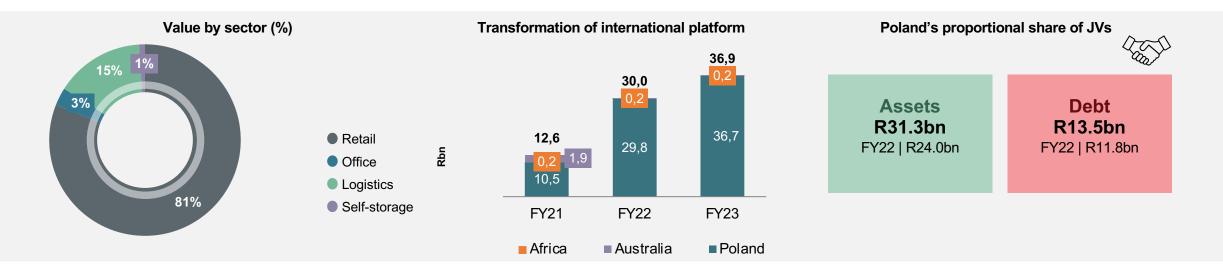
Poland asset portfolio



Exposure to Polish retail and logistics sectors provides stability that is decoupled from local conditions

	Poland		EPP		European Logistics		Stokado
	FY23	FY22	FY23	FY22	FY23	FY22	FY23
Property asset platform	R36.7bn	R29.8bn	R30.9bn	R25.1bn	R5.6bn	R4.7bn	R0.2bn
Total GLA (thousand m²)	2 249	1 970	1 250	1 246	999	724	19*

^{*} NLA (Net lettable area)



Poland EPP core portfolio



An asset platform located in cities with the strongest consumer demand and growth potential



Value of directly held property assets **R19.2 billion** FY22 | R16.8bn



Carrying value of investment in JV's **R9.6 billion**FY22 | R7.3bn

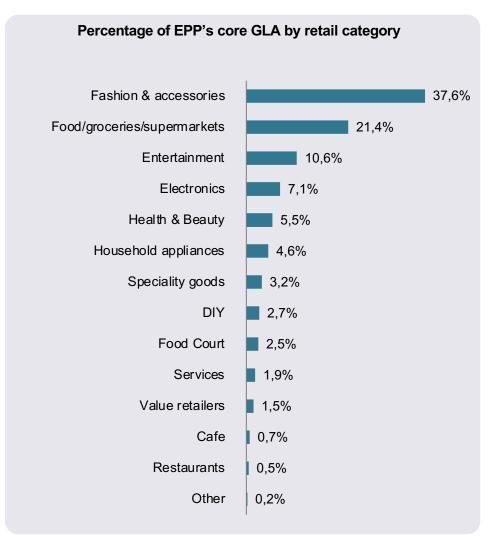


Number of tenants **699**FY22 | 694



GLA 282 thousand m² FY22 | 341 thousand m²





Poland EPP core portfolio key outcomes



A robust performance during a period of unprecedented inflation is reflective of quality



Occupancy 98.4% FY22 | 96.5% Weighted avg. rent indexation rate 6.9% FY22 | 2.1%

BREEAM in-use ratings by GLA

Renewal reversion#
-7.2%
FY22 | -7.1%

Weighted avg. unexpired lease term by GMR

4.3 years

FY22 | 5.4 years

83.3% FY22 | 62.5%

Tenant retention by GMR 96.3% FY22 | 97.0% Annual footfall 36 883 207 FY22 | 34 352 084

Renewal success rate by GLA 74.1% FY22 | 75.4% Rent-to-sales ratio 9.5% FY22 | 9.9%

EPP's retail sales trends by category

	2023	2023	2023	2023
	vs 2019	vs 2020	vs 2021	vs 2022
Cafe	75%	88%	80%	26%
Electronics	46%	44%	10%	11%
Food/Groceries/ Supermarkets	26%	31%	27%	13%
Food Court	58%	81%	82%	19%
Health & Beauty	39%	51%	54%	18%
Household appliances	4%	25%	12%	-11%
Services	15%	44%	62%	22%
Speciality Goods	8%	24%	27%	10%
Total weighted average	33%	43%	38%	15%

Poland EPP joint ventures



Healthy operating metrics driven by active approach to asset management

	FY23			
Description	M1 JV	Community JV	Galeria Mlociny	Henderson JV
EPP % shareholding	50.0%	50.6%	70.0%	30.0%
Occupancy	97.9%	95.8%	97.5%	86.2%
Weighted average renewal reversions	-1.6%	2.6%	1.2%	0.0%
Weighted average tenant retention by GMR	99.2%	97.2%	91.7%	87.4%
Weighted average renewal success rate by GLA	85.3%	89.4%	87.0%	45.0%
Weighted average rent indexation rate	6.2%	7.7%	7.4%	8.0%
Weighted average unexpired lease term by GLA	5.0	3.6	3.8	1.9
Like-for-like footfall*	-0.3%	7.0%	10.2%	n/a
Rent-to-sales ratio*	8.0%	8.1%	12.0%	n/a



^{*} Only applicable to retail properties

Poland ELI portfolio



Continued expansion to almost 1 million m² of GLA in a robust market



Carrying value R19.7bn
FY22 | R12.2bn



Active income producing GLA 999 241m²



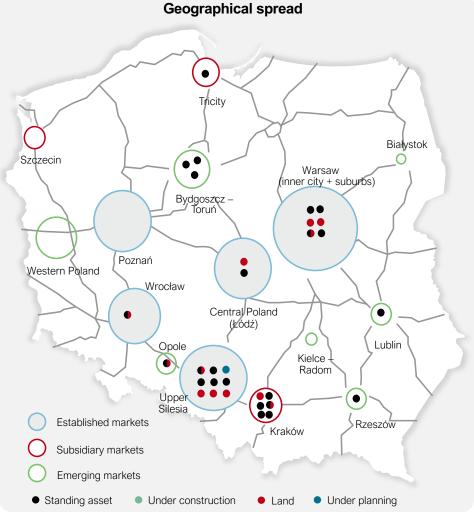
Developments in progress*
51 333m²
with a cost of R0.9bn
100% pre-let



GLA added from developments completed during the period

275 014m²
FY22 I 306 144m²





^{*} Developments commenced after 31 August 2023

Poland ELI portfolio key outcomes



Operating metrics benefitting from a growth in market rentals



BREEAM in-use ratings by GLA

80% FY22 | 68% of existing certified portfolio very good or excellent, all new developments to be certified very good or excellent

Occupancy 92.5% FY22 | 93.5%

Renewal reversion*
6.0%
FY22 | 2.4%

Tenant retention by GMR 90.1% FY22 | 70.8% Renewal success rate by GLA 89.8% FY22 | 66.2%

Weighted avg. unexpired lease term by GLA
6.4 years
FY22 | 6.2 years

Weighted avg. rent indexation rate 7.6% FY22 | 5.3%





Poland Self-storage



An opportunity to become a meaningful player in a developing sector



Carrying value R183.9m



Number of properties **14**



Active income producing NLA 19 316m²



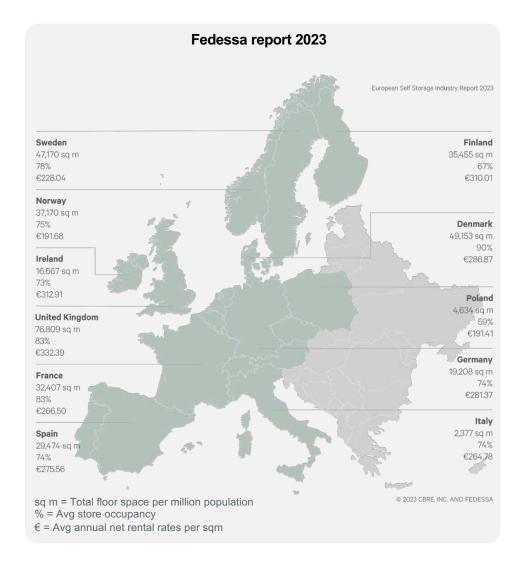
Number of tenants / (occupancy)
2 130 (75.8%)



Acquisition of Top Box added NLA of 4 451m² in Warsaw



Six developments underway will increase NLA by **26 068m**²



Shifting our emphasis to evolving market dynamics



Creating smart, sustainable and relevant spaces

FY24 focus areas

- Preserve value through organic growth and asset optimisation
- Reduce reliance on municipally supplied utilities through innovative solutions and resource- efficient green initiatives
- Selective deployment of capital from recycled non-core assets into growth sectors

Committed capital allocation priorities to position asset platform for sustained value creation

Improving: R395 million

- Revenue-enhancing operational capital expenditure
- Solar PV/smart metering/Propelair toilets/energy efficiency projects

Defending: R134 million

Local operational capital expenditure

(<u>(</u>(<u>0</u>))

Expanding: R1 102 million

- European logistics platform developments
- Local retail development
- Local office development
- Local industrial development
- Self-storage developments





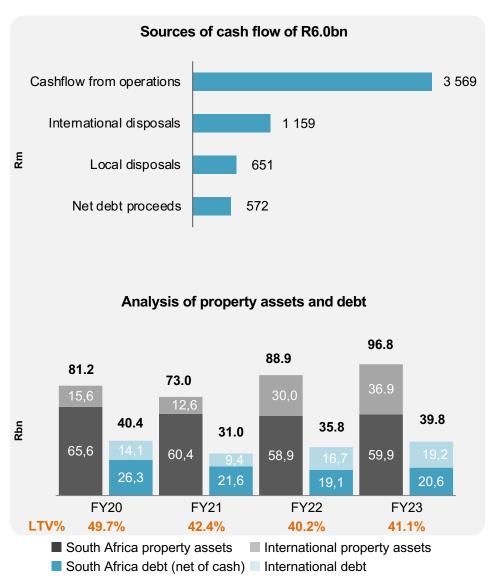
Funding key outcomes



Maintained balance sheet strength and healthy liquidity headroom

	FY23	FY22
SA REIT LTV	41.1%	40.2%
Interest cover ratio	2.4x	2.8x
Access to committed undrawn facilities & cash on hand	R5.5bn	R6.2bn
% of total debt hedged	77.1%	82.9%
Group weighted average cost of debt	7.1%	6.0%
SA weighted average cost of debt	9.4%	8.7%
FX weighted average cost of debt	4.6%	2.6%
% of ZAR debt hedged	86.7%	84.2%
% of FX debt hedged	63.8%	80.8%
Group weighted average term of debt	3.6 years	3.9 years

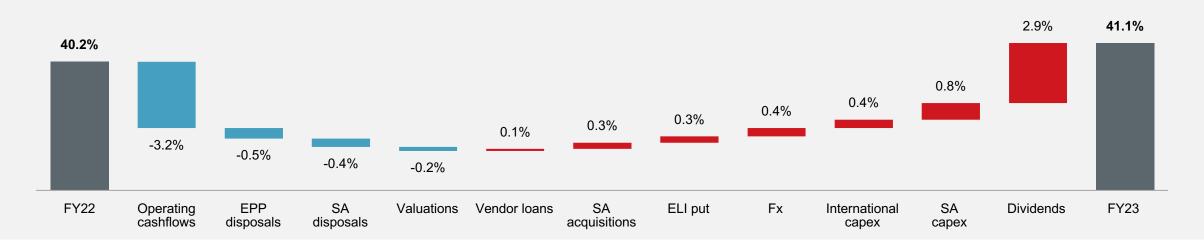
Moody's credit rating maintained at **Ba2**, with a **stable outlook**



SA REIT loan-to-value ratio



LTV marginally outside medium-term target range due to Rand weakness



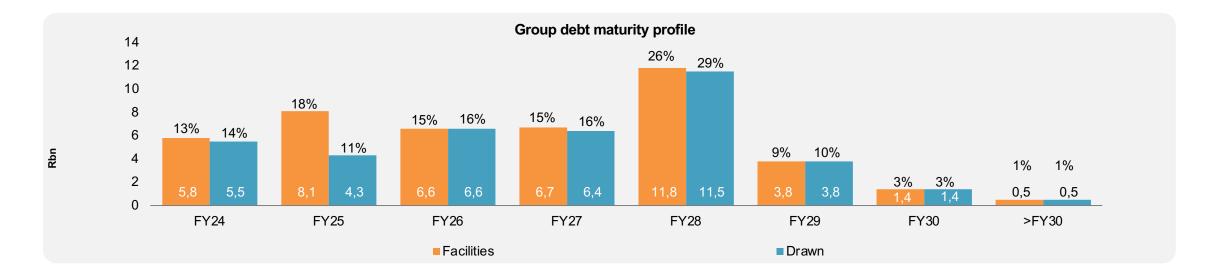
LTV Sensitivity analysis	LTV Impact	Group's see-through LTV trend	Corporate covenants
Investment Property Valuations			Strictest covenants LTV = 50% & ICR = 2.0x
	±0.3%	54,2%	FY23
SA property values changed by 1% (±R0.6bn)		51,7%	Interest cover ratio 2.4x
EPP property values changed by 1% (±R0.2bn)	±0.1%	49,7%	LTV REIT BPR 41.1%
Investment in joint ventures		10,1 %	DMTN LTV 42.2%
Valuation changed by 3% (+-R0.5bn)	±0.2%	46,9% 47,3%	LTV bi-lateral funding 42.2%
Foreign Exchange Movements			The various bi-lateral banking agreements and DMTN
ZAR depreciates/appreciates by 5%	±0.2%		programme govern individual covenant definitions
Acquisition of Mall of the South	+1.1%	FY19 FY20 FY21 FY22 FY23	All bi-lateral funders have agreed to a standardised definition of the corporate LTV covenant

Funding profile



Low-risk debt maturity profile enhances optionality

- Completed refinancing of all FY23 maturities and proactively refinancing FY24 maturities being 14% of group debt
- Available liquidity of R5.5 billion provides sufficient flexibility to absorb unforeseen volatility
- Average funding margin for SA ZAR debt maintained at 2.0% (FY22 | 2.0%)
- Slight increase in EPP's EUR margin to 2.5% (FY22 | 2.3%) as a result of the refinancing of Echo and Marcelin debt
- Redefine issued R1billion green bond in August 2023 through a public auction which was 1.9x oversubscribed across 3, 5 and 7-year tenors with attractive margin compression achieved in the longer-dated tenors
- Secured funding for the Mall of the South (MOTS) acquisition and proactively early refinancing Henderson JV (EPP has 30% exposure)



Interest rate hedging



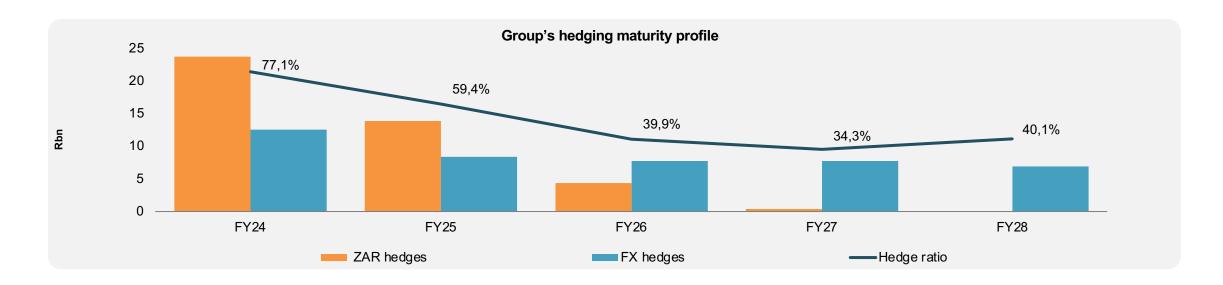
Shortening hedging tenors to create flexibility in an elevated interest rate environment

- Maintained >75% of group debt hedged
- High inflation coupled with rapidly rising interest rates is impacting funding costs
- 77.1% of total group debt hedged for an average term of 1.8 years
- Swap rates continue to look expensive especially in the longer dated tenors

Implied and forecast repo rate	2023	2024	2025
Market consensus	7.75%	6.63%	6.50%
SARB model	7.13%	6.94%	6.91%
Market implied	7.85%	7.30%	7.60%
·	·	·	

Source: RMB

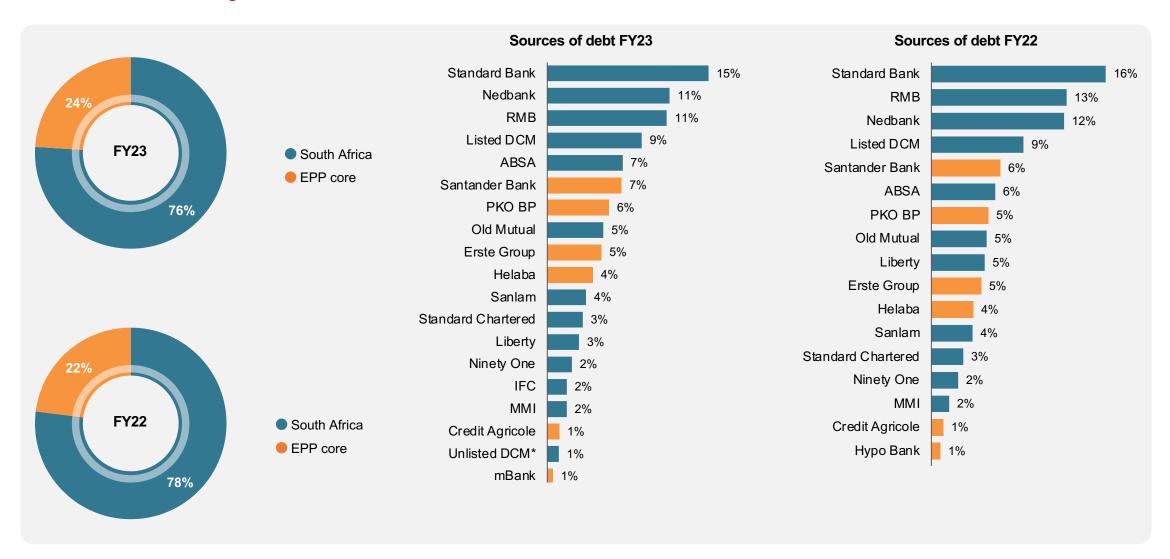
Lengthening the maturity profile during FY23 – R1.4 billion of new interest rate swaps entered into with an average cost of 7.7%



Diversification of funding sources



Well diversified funding sources lowers concentration risk



^{*} The unlisted notes still held by the banks have been allocated to the relevant bank and the balance of the unlisted notes are reflected as unlisted DCM

Shifting our emphasis to evolving market dynamics

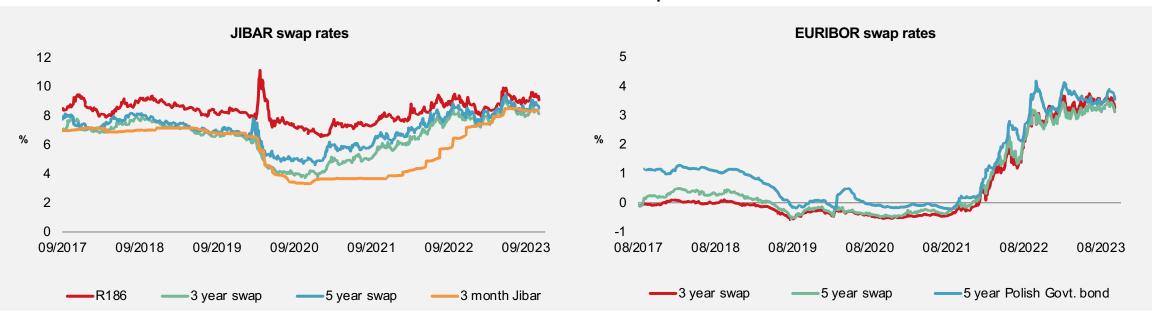


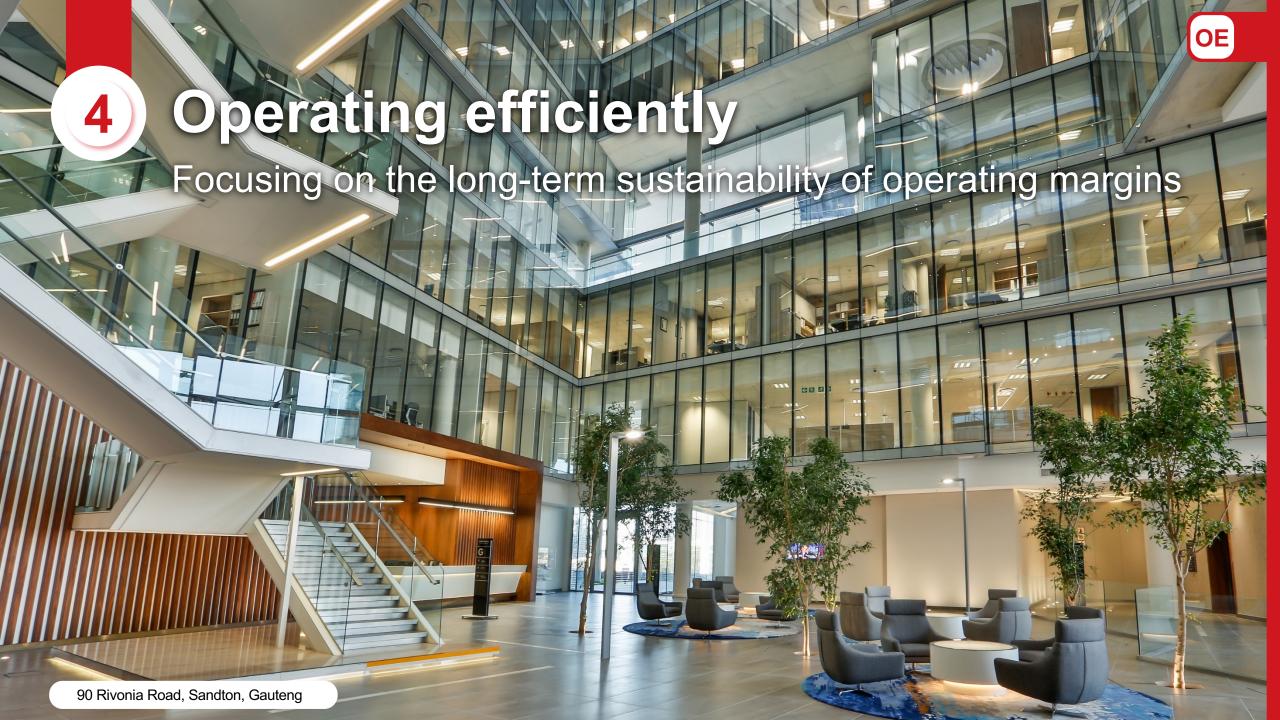
Efficiently sourcing capital in a constrained environment

FY24 focus areas

- Proactive renewal of maturing debt facilities and extending the debt maturity profile
- Vigilant management of interest rate risk through the cycles
- Diversifying funding sources to limit concentration risk

Drivers of the cost of capital





Key outcomes for 2023



Strong cash generation underpins the quality of our asset platform



Solar PV capacity

In progress

R111 million with an initial yield of 18.1%

Active SA net property income margin 81.6%

FY22 | 82.3%

SA core digital ratio 23.0% FY22 | 14.5%

Net arrears for SA amounted to R84.4m representing 11.4% of GMR

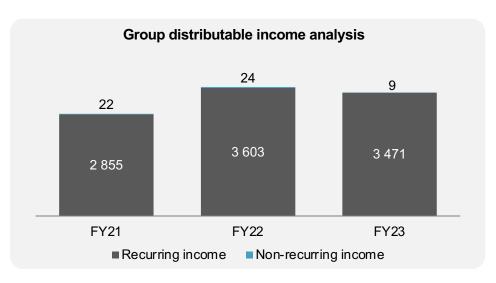
SA average collection rate of 100.1% FY22 | 102.0%

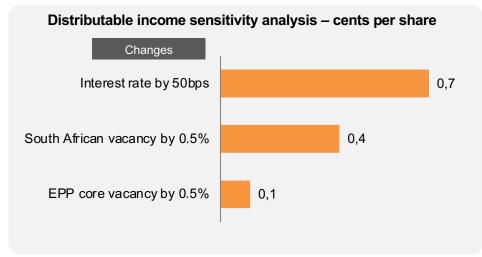
income margin
88.7%
FY22 | 88.5%

EPP electricity consumption reduction 10.7%
FY22 | 15.1%

Net arrears for EPP amounted to R79.3m representing 4.0% of GMR

EPP core average collection rate of 99.1%
FY22 | 99.3%

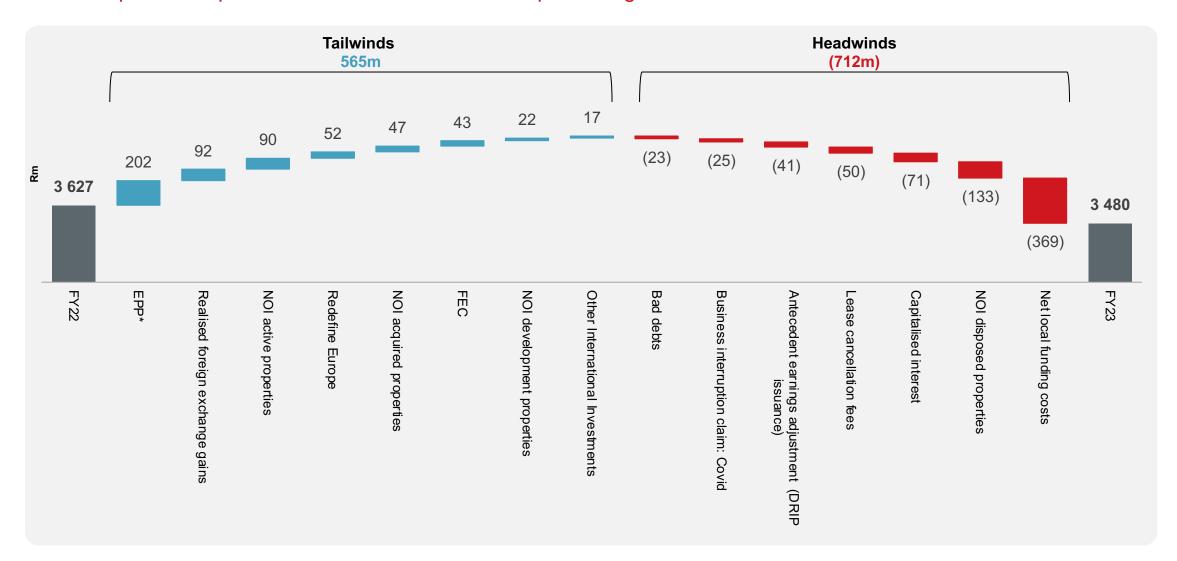




Distributable income



Positive operational performance has absorbed the impact of higher interest rates

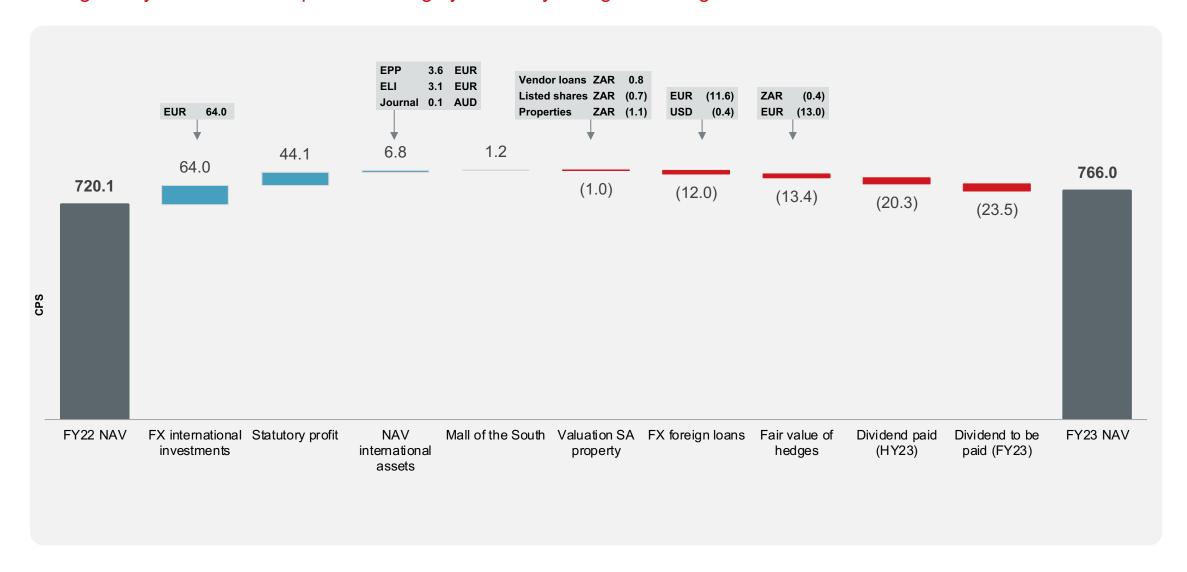


^{*} Includes antecedent earnings adjustment relating to EPP transaction in FY22

NAV per share



NAV grew by 6.4% to R7.66 per share largely driven by foreign exchange movements



Dividend payout policy



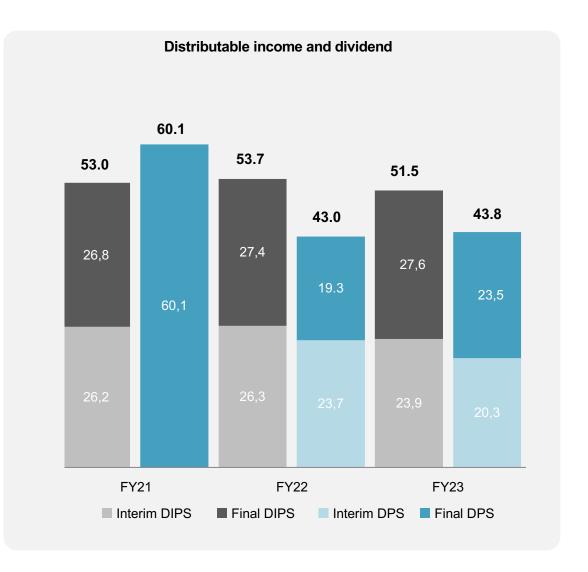
85% payout ratio supported by healthy liquidity levels

Payout ratio considerations consistently applied to distributable income

- Earnings supported by cash
- Capex requirements to maintain our properties
- Managing healthy liquidity to refinance debt and absorb shocks
- Optimising the LTV ratio and reduction of see-through LTV
- Avoiding tax leakage to preserve value

Application of the above considerations translates into a payout ratio of between 80% and 90% of distributable income in the medium-term outlook

The merits of a dividend reinvestment plan are considered on a case-by-case basis and no DRIP offered for FY23 distribution



Shifting our emphasis to evolving market dynamics



Delivering on our digital journey's key milestones to support long-term margin improvement

FY24 focus areas

- Preserve operating profit margin through a focus on efficiency, disciplined cost control and improve energy mix with renewables
- Intensify efforts to retain and attract tenants by offering compelling value-added services
- Improve digital ratio with focus on improving the tenant experience

Transformational digital journey

Workstreams

Tenant journey

Building journey

Employee journey

FY23 highlights

Statements, portal enhancements, offer-to-lease

Metering, static data, operational stats

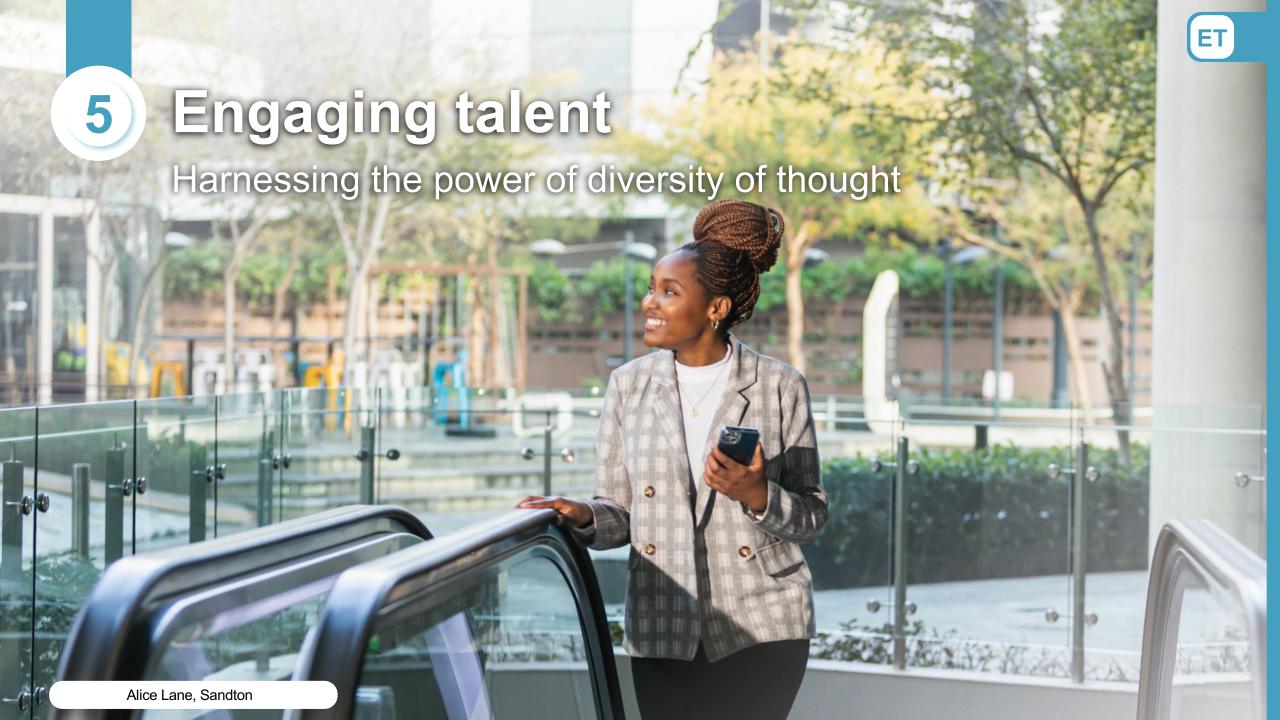
Portal enhancements, lead generation, enterprise content

Digital ratio

23.0% (FY22:15.1%)

+17.9% improvement

5.1% Base ratio in FY20



Redefine's talent engagement key outcomes



Embracing diversity to enable the effective execution of our strategic priorities

Employee retention rate

SA: 86.7% (FY22: 89.1%) | Poland: 88.1% (FY22: 90.4%)

Employee Net Promoter score (eNPS)* SA: 14.3 | Poland: 28.0

Learnership programme

Tenth year with 411 (FY22: 354) learners that completed the programme

SDG Innovation Accelerator for young professionals
Third year of participation, with 12 employees
under 35 years of age participating

Alignment to our mission

Developed a transformational impact framework that includes our vision for developing a future-fit workforce

Nurturing a team of future-fit real estate professionals

Refining our talent and succession plan

- Recruit and develop talent to deepen the bench strength
- Focus on talent management to improve engagement to achieve business goals
- Promote candidates from designated groups to senior positions to support diversity and inclusion

Creating a future-ready leadership team

Launched a future-ready leadership skills programme

We are a Top Employer for the eighth consecutive year





*eNPS scores below 0 needs improvement; between 0 – 29 is good, between 30 -69 great and above 70 is excellent

Shifting our emphasis to evolving market dynamics



Building a collective of people who create and manage spaces for positive impact

FY24 focus areas

- Implement strategies to attract, retain and develop a pool of key talent
- Promote employee wellness programme and encourage work-life balance
- Foster an inclusive environment to attract diverse talent and deliver innovative thinking

The future-fit Redefine is



Stakeholder-centric



Purpose-driven



Agile and resilient



Data enabled



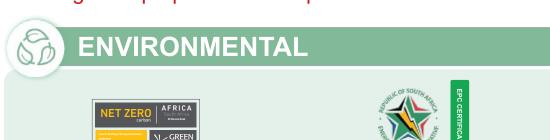
Innovative and inclusive



Living our vision through ESG impacts



A strong ESG proposition underpins sustained value creation for all stakeholders



3 Net Zero Carbon Level 2 certifications



B climate readiness rating



Technology implementation winner



133 EPCs (all buildings)



S&J first to be accredited outside North America



8.8 gWh to be annually wheeled

GOVERNANCE



Top 3 position for 7th successive year

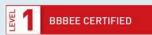


One of the highest ranked companies



Issued green bonds totaling R4.2 billion





good practice

Rated by BBBEE codes of



Top employer 8 years in a row



Won 20 awards

Relevant across E, S & G



Achieved a C (prime) rating

GRESB

Score of 81/100 for

standing investments



186 green certifications



Young SDG Innovators Programme participant



9.9 (negligible) ESG risk score



REGIONAL

TOP RATED

EPP has been fully integrated into Redefine



Well-advanced to deal with EU taxonomy and debt funders' energy efficiency requirements





EPCs for 35 out of 37 properties with 62% scoring a class D or better



B climate readiness rating



EPP's decarbonisation target validated



GOVERNANCE



GOLD: Shopping Centre Marketing Manager of the Year: Pasaż Grunwaldzki, Wrocław SILVER: Shopping Centre of the Year: Best Performance: Galaxy, Szczecin

SILVER: Mobile Application of the Year: EPP Connect APP





Score of 78% versus Polish

benchmark of 68%



TOP Quality 2023 certification



Four office buildings rated



Shopping Centre Manager of the Year: Shopping Centre Director at Galeria Młociny, Warsaw

Shopping Centre of the Year: Galeria Młociny, Warsaw

Relevant across E, S & G



83% certified



Score of 55/100 for standing investments

Socioeconomic development in action



Living our purpose to create and manage spaces in a way that transforms lives



- Evolution of CSI socioeconomic development strategy forms part of our overall impact framework
- Strategic alignment to primary and secondary UN SDG's
- Impact driven approach including the development of monthly reports to measure success of our impact on communities
- Opportunity for further impact through alignment with Redefine Empowerment Trust



- Over 1 260 073 people directly, 2 346 970 indirectly impacted and 341 jobs created
- R13 million contributed to social investment
- Over 39 799m² of space donated
- R3.7 million worth of space donated towards the Kenilworth Centre rooftop garden
- 312 employees are registered on employee volunteering platform with 1 217 hours dedicated to SED initiatives
- 1 055 individuals directly impacted through the Maponya Mall community hub



Kenilworth Centre rooftop garden



Impact in Poland

- Portfolio wide second-hand clothes collection initiative, support for people with disabilities and special needs and promoting pet-friendly properties
- Property-level initiatives around four pillars: education, health and well-being, ecology and community development
- Over 20 300 beneficiaries
- 119 employee volunteers and 1 021 hours dedicated to SED initiatives
- Education-related initiatives supported by 22 EPP managed buildings



Support for second-hand clothes donation

Shifting our emphasis to evolving market dynamics

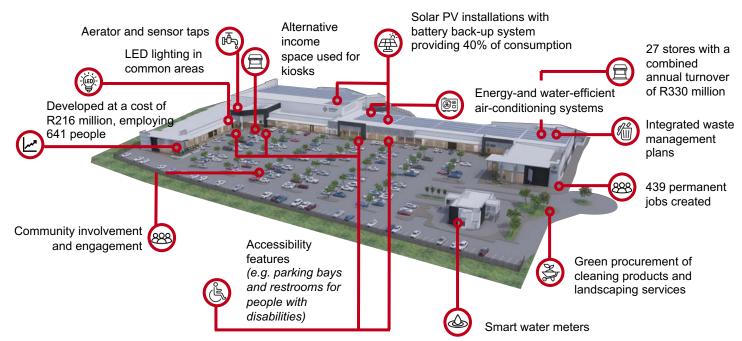


Being who we say we are to all our stakeholders

FY24 focus areas

- Implement multipronged and sustainable energy, water and waste solutions to reduce reliance on grid-supplied energy, municipal water and waste services
- Create sustainable socioeconomic impacts through SMME development
- Build sustainable partnerships with tenants, suppliers and community-based organisations

ESG retail design features





Redefine has faced down a number of market shifting dynamics

Although dynamics evolve they do dissipate as we respond and adapt to them

Market shifting dynamics

Overlapping aftershocks of the pandemic

Elevated inflation

An energy crisis

Higher funding costs

Constrained liquidity

Impact of our response

Operating metrics have **stabilised** as we have adapted to changes in user behaviour

Absorbed in the cost base and is driving higher lease escalations

Created an investment opportunity for renewable energy

Full year effects on distributable income have been largely absorbed

Necessitated the broadening of funding sources such as green bonds

Outlook

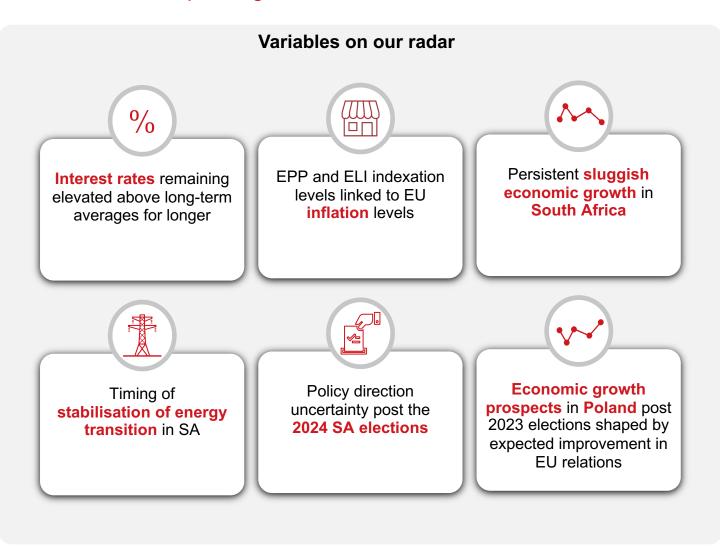
We will build on the positive momentum seen in the stabilised operating metrics

FY24 distributable income per share

48 cents to 52 cents

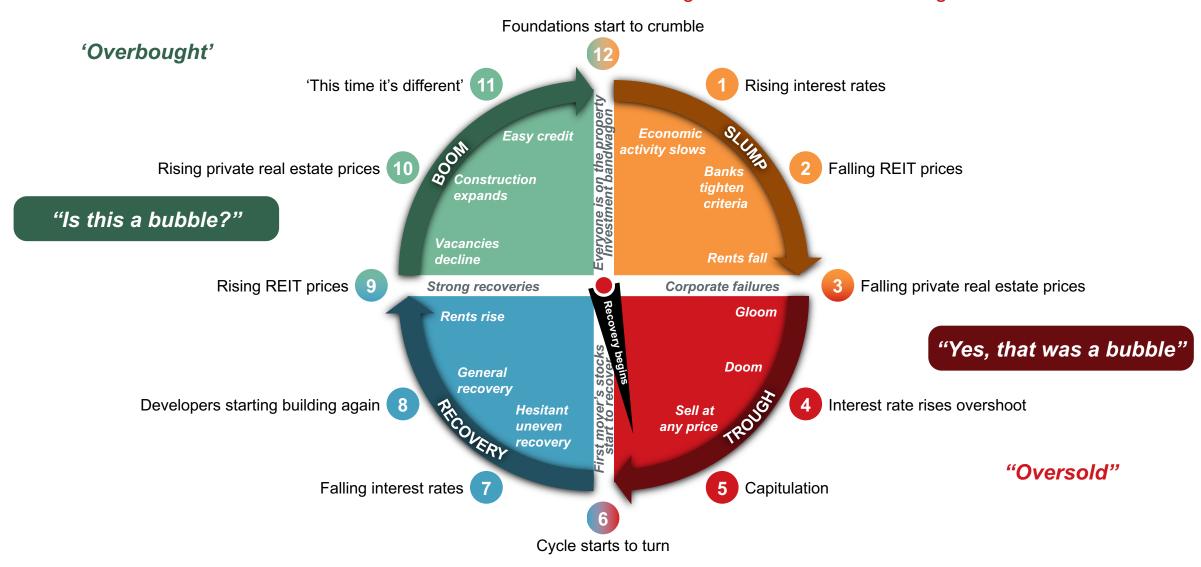
Payout policy

80% to 90%



The real estate investment cycle clock

We are at 5 o'clock and the clock will strike 6 o'clock for Redefine during 2024 as interest rates begin to ease



Redefine's investment proposition is compelling

We do what we say we will do



Simplified, high-quality asset platform which is diversified



Sustainable funding model with solid credit metrics



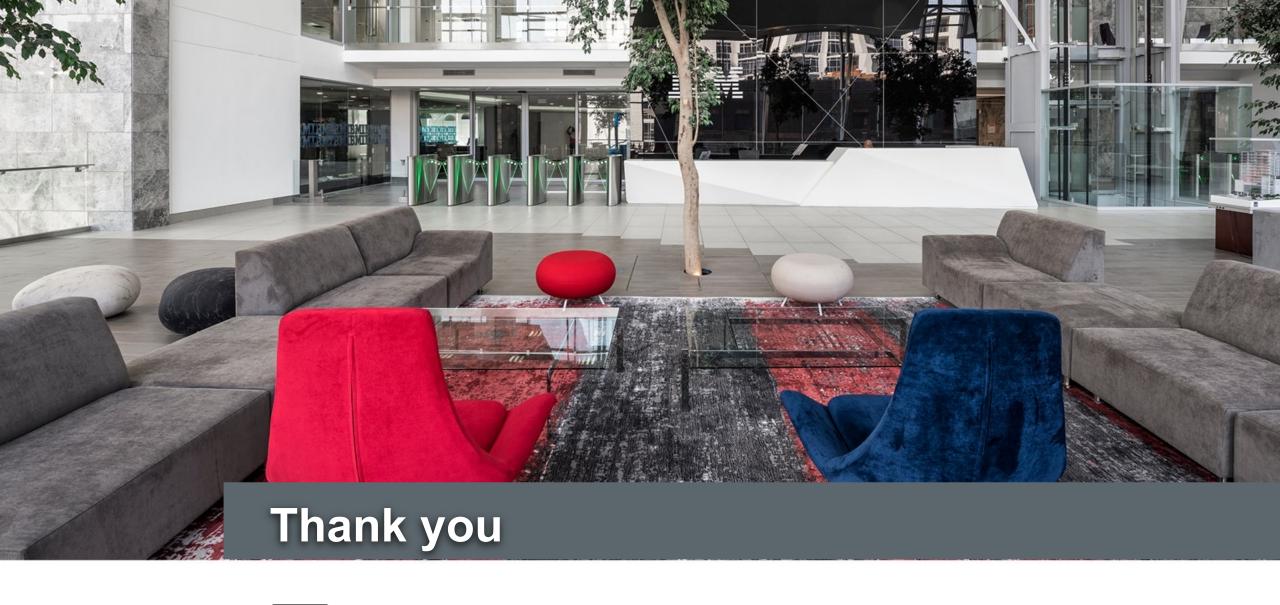
Engaged, passionate and innovative human talent

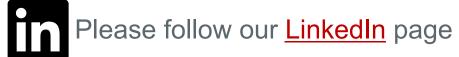


Consistent delivery of strategy

Our approach is driven from a place of purpose

Putting people and ESG at the heart of what we do





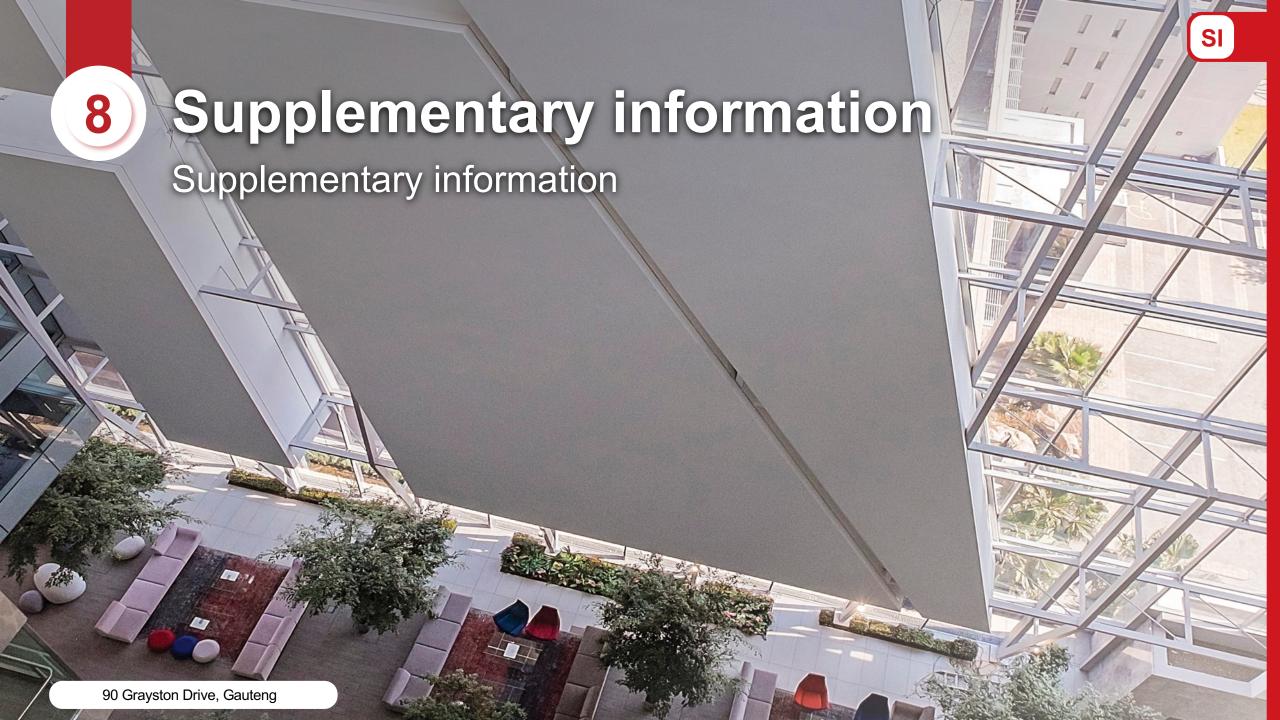




Disclaimer

This presentation may include forward-looking statements which are not based on historical information, but rather premised on certain assumptions, risks, estimates and/or uncertainties ("risks and uncertainties"), which are taken into consideration as at date of this presentation. All figures presented are as at 31 August 2023.

Should these risks and uncertainties prove inaccurate, or should unknown risks and uncertainties affecting Redefine's business materialise, the actual results may differ materially from Redefine's expectations. As a result of risks and uncertainties falling outside of our control, Redefine is not able to guarantee that any forward-looking statements will materialise. Attendees are accordingly cautioned in this regard and in respect of reliance placed on forward-looking statements as predictors of future events. Redefine assumes no obligation and disclaims any intention to update or revise any forward-looking statements (even in the event of new information or change in risks and uncertainties), save to the extent required by the JSE.



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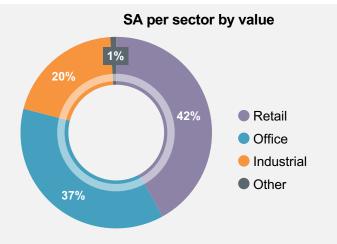
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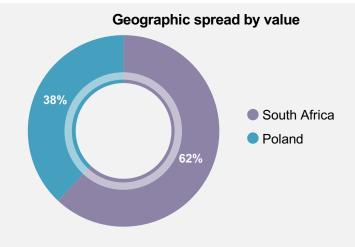


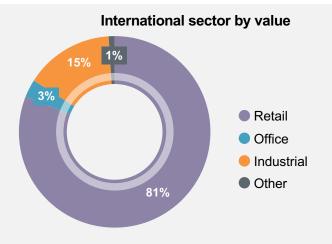
Redefine's diversified property asset platform

Portfolio valued at R96.8 billion

Local property portfolio			International property portfolio		
Property portfolio	100.0%	R59.4bn	European Logistics platform	48.5%	R5.6bn
Retail	41.4%	R24.6bn	Lango Real Estate Limited	3.5%	R0.2bn
Office Industrial	37.2% 20.4%	R22.1bn R12.1bn			
Specialised	1.0%	R0.6bn	EPP N.V	95.5%	R20.3bn
ROU & PPE		R0.2bn	EPP JVs		R10.6bn*
Loans receivable and Delta	_	R0.3bn	Stokado	51.0%	R0.2bn
		R59.9bn			R36.9bn







^{*} Includes M1 JV of R1.0bn held by Redefine Europe

Reconciliation of property related assets

Property assets (R'm)	Retail	Office	Industrial	Specialised	Head office	RDF Europe and ELI	EPP*	Stokado	Lango & Journal	Total
FY22 property asset platform	24 114	21 993	11 625	547	691	3 799	25 954	-	207	88 930
Movement for the year	612	209	464	16	(419)	1 876	4 903	200	(32)	7 829
Deployment of capital	313	702	200	7	16	749	284	-	-	2 271
Acquisition	79	404	286	-	-	-	-	120	-	889
Disposals#	(76)	(140)	(434)	-	(2)	-	(1 121)	-	(38)	(1 811)
Impairment	-	-	-	-	(129)	(6)	-	-	-	(135)
Fair value adjustments – investment property	304	(620)	367	6	-	-	(24)	-	-	33
Fair value adjustments – other property-related assets	(8)	(137)	45	3	(40)	75	33	80	6	57
Foreign exchange adjustments	-	-	-	-	-	855	5 168	-	-	6 023
Equity accounted profit (net of dividends)	-	-	-	-	-	227	616	-	-	843
Net settlement of vendor loans	-	-	-	-	(264)	(24)	(53)	-	-	(341)
FY23 property asset platform	24 726	22 202	12 089	563	272	5 675	30 857	200	175	96 759

[#] Net impact of Power Park transaction
* Includes M1 JV of R1 048 million held by Redefine Europe (FY22: R868 million)

Funds from operations

SA REIT funds from operations (SA REIT FFO) per share	FY23 R'm	FY22 R'm
Profit per IFRS Statement of Comprehensive Income (SOCI) attributable to the parent	1 447	8 691
Adjusted for:-	383	(2.920)
Accounting/specific adjustments:-	303	(2 820)
Fair value adjustments to:	(22)	(002)
- Investment properties	(33)	(903) 435
 Debt and equity instruments held at fair value through profit or loss Depreciation 	23	20
	16	(2 577)
Impairment of goodwill or the recognition of a bargain purchase gain Asset impairments (excluding goodwill) and reversals of impairment	136	(128)
Gains or losses on the modification of financial instruments	130	(120)
Deferred tax movement recognised in profit or loss	72	4
Straight-lining operating lease adjustment	27	315
Transaction costs expensed in accounting for a business combination	5	14
Adjustments arising from investing activities:-	(19)	(40)
Gains or losses on disposal of:		
- Investment properties & property, plant and equipment	(19)	(40)
Foreign exchange and hedging items:-	1 988	(602)
Fair value adjustments on derivative financial instruments employed solely for hedging purposes	874	(1 653)
Reclassified foreign currency translation reserve upon disposal of a foreign operation	(100)	304
Foreign exchange gains or losses relating to capital items – realised and unrealised	1 213	747
Other adjustments:-	(170)	(1 566)
Adjustments made for equity-accounted entities	(130)	(1 852)
Tax adjustments of the above adjustments	(31)	(40)
Non-controlling interests in respect of the above adjustments	(8)	3
Antecedent earnings adjustment	'-'	323

Funds from operations | continued

	FY23 R'm	FY22 R'm
SA REIT FFO:	3 629	3 662
Number of shares outstanding at end of period (net of treasury shares) (millions)	6 752	6 752
SA REIT FFO per share (cents)	53.74	54.23
Company-specific adjustments Non-distributable adjustments for discontinued operation Changes in Insurance contract liability Interest received Chariot loan Capital transaction cost expenses Property held-for-trading Interest income adjustment – Towarowa Depreciation (excluding owner-occupied properties) Capital tax expense Capital insurance income Leasehold interest and expense	(149) - (81) - 20 - (35) (22) (1) (20) (11)	(35) 47 (75) (17) 61 2 - (14) 10 (34) (15)
Distributable income	3 480	3 627
Distributable income per share (DIPS) cents	51.53	53.71



South Africa distributable income analysis

R'm	Retail	Office	Industrial	Specialised	Head office	Total SA FY23	Total SA FY22
Property portfolio revenue	3 425	3 050	1 367	74	-	7 916	7 743
Operating costs	(1 609)	(1 151)	(447)	(26)	-	(3 233)	(3 055)
Expected credit losses – trade receivables	18	37	(10)	-	-	45	103
Administration costs	-	-	-	-	(299)	(299)	(296)
Net operating profit	1 834	1 936	910	48	(299)	4 429	4 495
Other income	-	-	8	-	-	8	15
Net distributable profit before finance costs and tax	1 834	1 936	918	48	(299)	4 437	4 510
Interest income	-	-	-	-	646	646	509
Interest expense	-	(1)	-	-	(2 458)	(2 459)	(1 999)
Net income before distributable adjustments	1 834	1 935	918	48	(2 111)	2 624	3 020
Below the line distributable income adjustments:							
- Antecedent earnings adjustment	-	-	-	-	-	-	41
Distributable income	1 834	1 935	918	48	(2 111)	2 624	3 061



International distributable income analysis

		Europe		PLN	Afric	a	Australia	Total	Total
R'm	EPP	RDF Europe	EUR funding	Self- storage	USD funding	Lango	Journal	international FY23	international FY22
Contractual rental income	2 015		_	3		_	1	2 019	810
Investment income	2015	_	_	- I	_	1	<u>'</u>	2 0 1 3	5
Total revenue	2 015		_	3		1	1	2 020	815
Operating cost	(791)	_	_	_	_	·	<u> </u>	(791)	(302)
Administration cost	(211)	(13)	_	(7)	-	_	(1)	(232)	(129)
Net operating profit / (loss)	1 013	(13)	_	(4)	-	1	-	997	384
Other income	-	11	_	-	_	- -	_	11	3
Net distributable profit / (loss) before finance costs and taxation	1 013	(2)	-	(4)	-	1	-	1 008	387
Net interest costs	(405)	69	(263)	-	(14)	-	1	(612)	(295)
- Interest income	2	69	-	-	<u>-</u>	-	1	72	53
- Interest expense	(407)	-	(263)	-	(14)	-	-	(684)	(348)
Foreign exchange profit / (loss)	150	39	(10)	-	-	-	-	179	45
Net distributable profit before taxation	758	106	(273)	(4)	(14)	1	1	575	137
Taxation	(90)	-	-	-	-	-	-	(90)	(34)
Net income from continued operations	668	106	(273)	(4)	(14)	1	1	485	103
Distributable income from discontinued operations	-	-	-	-	-	-	-	-	13
Net income / (loss) from operations before non-controlling interest share	668	106	(273)	(4)	(14)	1	1	485	116
Non-controlling interest share of distributable income	(23)	-	-	-	-	-	-	(23)	(7)
Net income / (loss) before distributable adjustments	645	106	(273)	(4)	(14)	1	1	462	109
Below the line distributable income adjustments: - Antecedent earnings adjustment - Equity-accounted investment	288	105		- -	- -	-	-	393	282 175
Distributable income / (loss) for the period	933	211	(273)	(4)	(14)	1	1	855	566

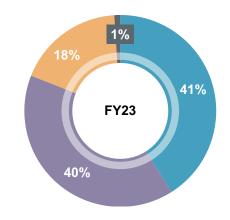


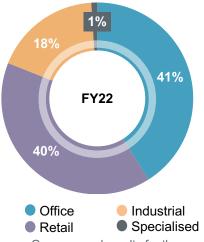
South Africa portfolio income analysis

	FY23 R'm	FY22 R'm	Change %
Net operating income from investment properties	4 727	4 789	-1.3%
Net operating income from acquired/development properties	(94)	(26)	261.5%
Net operating income from disposed properties	(25)	(174)	-85.6%
Lease cancellation fees – once offs	(9)	(59)	-84.7%
Net property income from active portfolio*	4 599	4 530	1.5%
Active portfolio revenue	5 633	5 506	2.3%
Active portfolio costs	(1 034)	(976)	5.9%
Net property income from active portfolio*	4 599	4 530	1.5%
Retail	1 861	1 816	2.5%
Office	1 890	1 857	1.8%
Industrial	806	820	-1.7%
Specialised	42	37	13.5%

Active portfolio margin % 81.6% 82.3%

Active portfolio NOI contribution







South Africa active portfolio expenditure analysis

	R'm	Change %
FY22	976	
Higher net municipal expenses in line with various council increases and offset by favourable council revaluations	(1)	-0.5%
Net electricity cost lower due to favourable council rebills and improved recovery processes by service provider	(19)	16.9%
Operating costs increased as a result of yearly contractual increases and increased vacancy in the office portfolio for triple net leases	50	14.2%
Repairs and maintenance lower due to various preventive maintenance plans put in place by Facilities	(15)	-10.6%
Letting commissions and tenant installations are deal driven	6	10.5%
Bad debts provided for on a specific tenant by tenant basis and is higher in the current year	32	111.5%
Property administration costs - payroll	5	2.2%
FY23	1 034	5.9%



Group arrears and bad debts

R'm	FY23	FY22	FY21
Gross arrears			
Trade receivables	373.3	353.2	436.3
Municipal recoveries	312.8	300.6	291.9
Less: Expected credit loss (ECL) provision	(209.6)	(243.7)	(327.7)
Net arrears	476.5	410.1	400.5

R'm	B/S FY23	I/S charge FY23	B/S FY22	I/S charge FY22	B/S FY21	I/S charge FY21
ECL provision	(201.4)	(42.3)	(243.7)	(108.0)	(327.7)	(75.0)
Fx on EPP	(4.0)	-	-	-	-	-
Acquisition of Hertford	(3.3)	-	-	-	-	-
Acquisition of Stokado	(0.9)	-	-	-	-	-
Bad debts written off	-	110.7	-	145.8	-	110.9
Total	(209.6)	68.4	(243.7)	37.8	(327.7)	35.9



Income hedging position by currency and interest received

FY24	FY25	FY26
46.5	19.5	17.5
23.3	24.2	24.4
	46.5	46.5 19.5

Interest Received	FY23 R'm	FY22 R'm
Bank interest income	92.4	61.9
Interest-cross currency swaps	507.1	344.6
Vendor loan interest received	105.5	160.3
Interest received other	48.1	12.0
Total	753.1	578.8

Group funding snapshot

	FY23	FY22
SA REIT BPR – LTV (min required <50%)	41.1%	40.2%
Average term of debt	3.6 years	3.9 years
% of debt secured	77.9%	83.9%
% of asset secured*	69.2%	71.9%
Weighted average cost of ZAR debt	9.4%	8.7%
Weighted average cost of FX debt	4.6%	2.6%
Weighted average cost of total debt	7.1%	6.0%
% of ZAR debt hedged	86.7%	84.2%
% of FX debt hedged	63.8%	80.8%
% of total debt hedged	77.1%	82.9%
Average term of hedges	1.8 years	1.5 years
Undrawn facilities (R'bn)	4.7	4.5
Interest cover ratio (min required >2x)	2.4x	2.8x

^{*} Including negative pledge assets, % secured assets is revised to 71.1% (FY2022: 74.3%) Moody's has affirmed Redefine's global long-term rating Ba2

JV funding snapshot

Description (FY23)	M1 JV	Community JV	Galeria Mlociny	Henderson JV	ELI
Weighted average length of debt (years)	3.7	3.5	1.7	0.8	4.4
Weighted average cost of debt (%)*	4.7%	5.7%	4.0%	1.7%	4.5%
Weighted average debt amortization per annum (%)	0.7%	2.5%	3.9%	2.0%	0.7%
LTV based on independent valuations (%)**	56.4%	55.0%	46.3%	65.0%	43.3%
% of debt secured	100.0%	100.0%	100.0%	100.0%	100.0%
% of debt hedged	90.1%	79.0%	75.0%	100.0%	56.5%
% of debt hedged (excluding development loans)	-	<u>-</u>	-	<u>-</u>	80.0%

Loan-to-value calculation

SA REIT BPR LTV ratio	FY23 R'm	FY22 R'm
	00.700	00.004
Value	96 760	88 931
Total assets	99 448	92 406
Less: Cash	(761)	(1 765)
Less: Derivative financial assets	(628)	(609)
Less: Trade and other receivables (including other monetary assets)	(1 299)	(1 101)
Loan	39 757	35 786
Interest-bearing borrowings	39 961	37 674
Less: Cash and cash equivalents	(761)	(1 765)
Derivative financial instruments	518	(242)
Insurance contract liability*	39	119
LTV %	41.1%	40.2%

^{*} Company specific adjustment

Currency analysis of property assets and borrowings



	FY23				FY22			
Currency (R'm)	Property assets	Debt	NAV hedge	Weighted avg cost	Property assets	Debt	NAV hedge	Weighted avg cost
Net ZAR*	59 853	20 941	35.0%	9.4%	58 931	19 086	32.4%	8.7%
EUR*	36 532	18 618	51.0%	4.5%	29 800	16 500	55.6%	2.6%
USD*	175	187	106.9%	8.0%	200	200	92.5%	5.3%
PLN	200	11	5.5%	8.0%	-	-	-	-
Total	96 760	39 757	41.1%	7.1%	88 931	35 786	40.2%	6.0%

	A	С	Closing rates		
Foreign exchange	FY23	FY22	FY23	FY22	
EUR	23.86	17.10	20.43	16.96	
USD	18.75	15.56	18.71	16.89	
PLN	4.12	3.66	4.66	3.64	

^{*} ZAR debt, net of cash and cash deposits on cross currency swaps; AUD and EUR debt net of cash



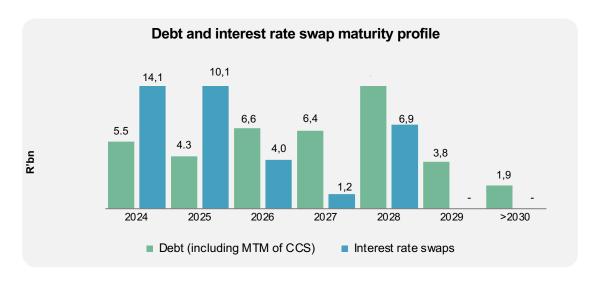
Analysis of secured and unsecured debt to property assets

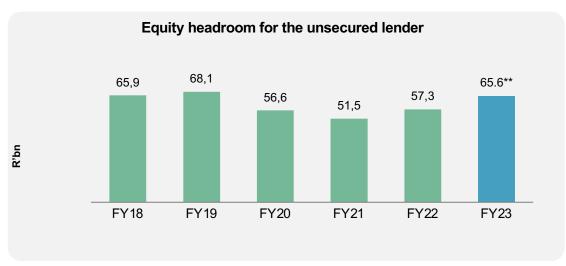
	Assets R'm	Debt R'm	LTV
Secured	66 978	31 101	46.4%
Local	44 707	18 874	42.2%
Offshore	22 271	12 227	54.9%
Unsecured	29 782	8 099	27.2%
Local**	15 145	8 195	54.1%
Offshore	14 637	(96)	-0.7%
Group LTV without CCS	96 760	39 200	40.5%
Cross-currency swaps (CCS)*		1 055	
Local deposit		(6 000)	
Foreign debt		7 055	
Other derivatives		(537)	
Insurance contract liability		39	
Group LTV	96 760	39 757	41.1%

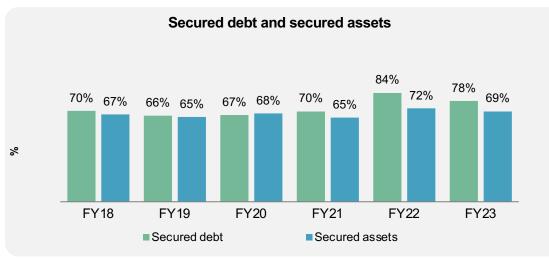
^{*} Cross currency swaps do not require cash margining ** South Africa debt net of Cash

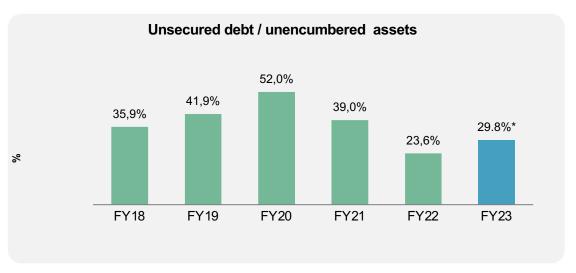
Debt funding profile











^{*}Including negative pledge assets unsecured debt/unencumbered assets is revised to 31.8% **Including negative pledge equity headroom is revised to R63.2bn

JV Debt maturity profile



	M1 JV		Community JV		Galeria Mlociny		Henderso	n JV	ELI	
	R'm	%	R'm	%	R'm	%	R'm	%	R'm	%
FY24	57.3	0.8%	881.3	12.1%	150.8	4.4%	3 120.1	100.0%	-	-
FY25	57.3	0.8%	176.3	2.4%	3 299.6	95.6%	-	-	708.4	9.5%
FY26	2 202.1	29.3%	876.3	12.1%	-	-	-	-	-	-
FY27	920.6	12.2%	3 183.7	43.7%	-	-	-	-	2 288.2	30.6%
FY27+	4 266.2	56.9%	2 161.4	29.7%	-	-	-	-	4 479.3	59.9%
Total	7 503.5	100.0%	7 279.0	100.0%	3 450.4	100.0%	3 120.1	100.0%	7 475.9	100.0%

South Africa | Disposal of non-core property assets

Property	Province	Date of transfer	GLA (m²)	Amount (R'm)
Retail			1 306	15.5
ABSA Centurion	Gauteng	Sep-22	1 306	15.5
Office			18 449	139.6
Wickham House	Gauteng	Sep-22	1 769	24.0
Schoeman Street – 18% share	Gauteng	Dec-22	344	3.7
Peugeot Hatfield – 18% share	Gauteng	Dec-22	229	2.7
Duncan Street	Gauteng	Mar-23	1 274	27.3
Abcon House	Gauteng	May-23	2 015	34.8
Gleneagles	Gauteng	May-23	1 817	15.0
Embassy House	Gauteng	Jul-23	3 440	8.1
Nashua House	Gauteng	Aug-23	7 561	24.0
Industrial			65 718	311.1
66 Michelin Street	Gauteng	Sep-22	6 943	13.8
Strydom Industrial Park	Gauteng	Sep-22	25 133	110.3
233 Barbara Road – 15% share	Gauteng	Oct-22	17 646	142.9
Daan De Wet Nel Drive	Gauteng	Jun-23	7 698	22.8
9 Brons Street	North West	Aug-23	8 298	21.3
Land*				182.7
Wilgespruit	Gauteng	Sep-22	-	60.0
S & J Industrial 90% share (Jupiter Ext 32 – Dangold)	Gauteng	Apr-23	-	109.9
S & J Industrial 90% share (Jupiter Ext 28 – Erf 258)	Gauteng	Jun-23	-	12.8
Total			85 473	648.9

^{*} Land sales do not have GLA



South Africa | Ownership restructure of Government tenanted properties

Talis portfolio	Province	Effective date	GLA (m²)	Amount (R'm)	FV at FY23 (R'm)
Office			127 100	983.0	972.2
240 & 260 Justice Mohamed Street	Gauteng	Aug-23	13 087	120.4	158.2
300 Middel Street	Gauteng	Aug-23	11 071	121.3	114.4
61 Jorrisen Street	Gauteng	Aug-23	18 181	193.1	205.1
Curator	Gauteng	Aug-23	8 635	70.9	52.3
Delpen Building	Gauteng	Aug-23	5 550	51.2	49.2
Emanzeni Building	Gauteng	Aug-23	9 340	67.2	66.0
Mineralia Building	Gauteng	Aug-23	13 116	96.4	88.9
Nedbank Centre Nelspruit	Mpumalanga	Aug-23	15 065	99.2	75.0
West End Shopping Centre	North West	Aug-23	20 962	60.1	72.7
Wheat Board	Gauteng	Aug-23	12 093	103.2	90.4
Industrial			26 971	117.8	140.5
12 Piet Rautenbach	Gauteng	Aug-23	26 971	117.8	140.5
Total			154 071	1 100.8	1 112.7



South Africa | Non-current assets held for sale

Property	Province	Amount (R'm)
Land*		45.2
Atlantic Hills - 55% share Swartland Erf 54	Western Cape	33.6
Atlantic Hills - 55% share Vulcan Steel Erf 49	Western Cape	11.6
Total		45.2



South Africa | Acquisitions

Property	Province	Date of transfer	GLA (m²)	Amount (R'm)	Yield (%)
Retail			8 320	79.5	
Cradlestone Mall – 10% share	Gauteng	Jun-23	8 320	79.5	9.6%
Office			18 327	403.6	
Hertford Office Park – 33.3% share	Gauteng	Sep-22	17 587	395.0	7.9%
GM Hatfield – 24% share	Gauteng	Dec-22	740	8.6	5.9%
Industrial			26 248	285.6	
BGM 5 – Massmart – remainder 49.9% share	Western Cape	Nov-22	26 248	285.6	7.5%
Total			52 895	768.7	7.9%

South Africa | New developments

Property	Province	GLA (m²)	Sector	Projected development cost* (R'm)	Initial yield (%)	Total value of work completed** (R'm)	Development costs incurred during 2023*** (R'm)	Still to spend (R'm)	Completion date
New completed		38 144		388.3		380.1	334.6	8.2	
Blue Route Mall – Motor Dealer	Western Cape	470	Retail	12.7	6.4%	12.2	10.0	0.5	Feb-23
S & J Industrial 90% share - Isuzu	Gauteng	20 107	Industrial	151.3	8.6%	144.8	123.5	6.5	Apr-23
Hertford Office Park 33.3% share – Building K	Gauteng	1 698	Commercial	44.3	9.6%	44.3	44.3	-	Jul-23
Hill on Empire 50% share– Phase 2	Gauteng	15 869	Commercial	180.0	9.0%	178.8	156.8	1.2	Aug-23
New in progress		2 803		25.7		1.7	1.7	24.0	
BGM 13 50.1% share – Herholdt's Grou	up Western Cape	2 803	Industrial	25.7	9.7%	1.7	1.7	24.0	Mar-23

^{*} Development costs exclude capitalised interest and the cost of land

^{**} Incurred over the duration of the project until August 2023

^{***} During the year-to-date until August 2023

South Africa | Refurbishments completed

Property	Province	Projected redevelopment cost (R'm)*	Total value of work completed (R'm)**	Refurbishment costs 2023 (R'm)***	Completion date
Retail		57.8	54.7	46.8	
Oakfields Shopping Centre	Gauteng	9.5	9.5	5.3	Nov-22
Centurion Mall – Shoprite	Gauteng	48.3	45.2	41.5	Mar-23
Office		12.9	12.6	11.2	
Black River Park – North Courtyard	Western Cape	12.9	12.6	11.2	Oct-22
Total		70.7	67.3	58.0	

^{*} Development costs exclude capitalised interest and the cost of land

^{**} Incurred over the duration of the project until August 2023

^{***} During the year-to-date until August 2023

South Africa | Refurbishments in progress

Property	Province	Projected redevelopment cost (R'm)*	Total value of work completed (R'm)**	Refurbishment costs 2023*** (R'm)	Completion date	Still to spend
Retail		97.7	9.3	9.3		88.4
Goldenwalk – Phase 1 – Tenant reconfiguration	Gauteng	12.8	9.3	9.3	Nov-23	3.5
Goldenwalk – Phase 2 – Centre upgrade	Gauteng	18.2	-	-	Sep-23	18.2
Goldenwalk – Phase 3 – Centre upgrade	Gauteng	31.2	-	-	Jun-24	31.2
East Rand Mall 50% share – Checkers fitout	Gauteng	35.5	-	-	Jul-24	35.5
Office		267.2	98.1	93.6		169.1
The Towers – Densification North Tower	Western Cape	65.1	43.7	43.7	Dec-23	21.4
The Towers – Densification South Tower	Western Cape	72.8	49.0	44.5	Oct-23	23.8
Black River Office Park – Central Building upgrade	Western Cape	129.3	5.4	5.4	May-24	123.9
Total		364.9	107.4	102.9		257.5

^{*}Development costs exclude capitalised interest and the cost of land.

^{**} Incurred over the duration of the project until August 2023

^{***} During the year-to-date until August 2023

South Africa | Infrastructure projects

Completed*	Province	Project infrastructure costs (R'm)*	Total value of work completed (R'm)**	Infrastructure costs (R'm)***	Completion / expected completion date
Industrial		138.5	121.9	86.6	
S & J Industrial 90% share – Infrastructure Ext 25-28	Gauteng	47.9	47.9	25.4	Oct-22
S & J Industrial 90% share – Jupiter Ext 25 to 27	Gauteng	23.9	21.1	17.3	May-23
S & J Industrial 90% share – Jupiter Ext 31 to 38	Gauteng	66.7	52.9	43.9	Jul-23

In progress*	Province	Project infrastructure costs (R'm)*	Total value of work completed (R'm)**	Infrastructure costs (R'm)***	Still to spend (R'm)	Completion / expected completion date
Industrial		47.6	38.3	25.9	9.3	
S & J Industrial 90% share – Phase 3 Infrastructure incl. wetland rehab, west sewer, Eco Districts	Gauteng	47.6	38.3	25.9	9.3	Jan-24

^{*}Development costs exclude capitalised interest and the cost of land.

^{**} Incurred over the duration of the project until August 2023

^{***} During the year-to-date until August 2023



South Africa | Solar PV projects in progress

Building	Plant Size (kWp)	Capex (R'm)	Initial return (%)
•	· · ·		. ,
Retail	8 012	107	18.4%
Benmore Shopping Centre	677	9	18.7%
Cradlestone 50% share - expansion	1 044	16	20.7%
East Rand Mall 50% share – expansion	1 726	19	18.9%
Goldfields Mall – expansion	2 067	28	17.4%
South Coast Mall – expansion	1 898	20	14.6%
Wonderboom Junction	600	16	20.9%
Office	439	7	10.0%
Boulevard Office Park	439	7	10.0%
Industrial	1 050	12	19.0%
Creation	500	5	21.6%
Macsteel Cape Town	500	7	16.9%
Total	9 501	126.5	18.0%



South Africa | Solar PV projects installed

	Plant Size
Property	(kWp)

Retail	28 024
Centurion Lifestyle Centre	2 925
Centurion Mall	1 339
Chris Hani Crossing 50% share	655
Cradlestone Mall 50% share	511
East Rand Mall 50% share	462
Gateway Corner	750
Golden Walk	1 986
Goldfields Mall	923
Hillcrest Boulevard	488
Horizon View	1 100
Kenilworth Centre	785
Kwena Square	759
Kyalami Corner	1 173
Matlosana Mall	5 183
Park Meadows	1 900
South Coast Mall	1 242
Stoneridge Centre	2 496
The Boulders Shopping Centre	2 195
Wonderboom Junction	1 152



South Africa | Solar PV projects installed | continued

Property Plant Size (kWp)

Office	3 868
90 Grayston	53
90 Rivonia	108
AMR Office Park	247
Ballyoaks Office Park	442
Black River Park	962
Clearwater Office Park	547
Loftus Park	140
Observatory Business Park	599
Oxford House	28
Rosebank Corner	92
Rosebank Towers	100
Wembley Square 1	491
Wembley Square 3	59
Industrial	2 968
18 Halifax Road	330
2 Lake Rd	230
8 Jansen Rd	211
BGM – Brights Hardware	71
Mifa Industrial	676
Nasrec Rd Aeroton 50% share	252
S & J Industrial 90% share - Stampmill	900
Supreme Industrial Park	298
Total	34 860

South Africa | Portfolio overview

	FY23					FY22
Description	Retail	Office	Industrial	Specialised	Total*	Total
Number of properties	59	87	92	3	241	258
Number of tenants	2 623	1124	273	1	4 021	4 060
Total GLA (m²) (thousands)	1 159	986	1 523	13	3 681	3 865
Total GMR (R'm)	207.2	169.9	90.8	3.9	471.8	471.0
Vacancy (%) active	6.4%	11.4%	4.8%	-	7.0%	6.7%
Vacancy (%) held-for-sale and development	-	-	-	-	0.0%	0.4%
Vacancy (%) total	6.4%	11.4%	4.8%	-	7.0%	7.1%
Asset value (R'bn)	24.6	21.2	12.0	0.6	58.4	58.2
Average property value (R'm)	417.7	243.9	129.9	187.7	242.2	225.5
Value as % of portfolio	42.2%	36.3%	20.5%	1.0%	100.0%	100.0%
Average GMR per R/m²	191.0	194.0	63.0	308.0	138.0	131.0
Weighted average retention rate by GLA	93.0%	94.3%	89.9%	100.0%	92.1%	91.8%
Weighted average retention rate by GMR	92.1%	94.7%	90.6%	100.0%	92.8%	92.1%
Weighted average renewal growth rate (%)	-4.1%	-12.1%	2.1%	-	-6.7%	-12.0%
Renewal success rate by GLA (includes monthly leases)	85.6%	67.2%	82.7%	-	79.3%	77.1%
Renewal success rate by GLA (excludes monthly leases)	74.4%	61.0%	74.6%	-	70.8%	59.7%
Weighted average lease escalations by GMR (%)	6.0%	6.8%	6.5%	6.0%	6.4%	6.5%
Weighted average unexpired lease term (remaining) by GMR (years)	3.0	3.1	5.3	3.0	3.5	3.6

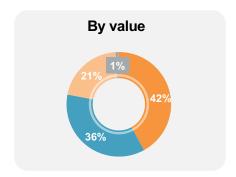
^{*} Excludes Talis properties

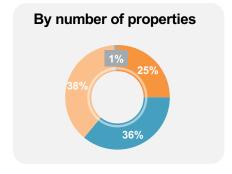


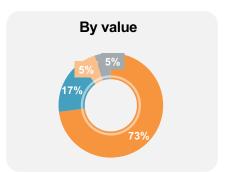
South Africa | Sectoral and geographical split

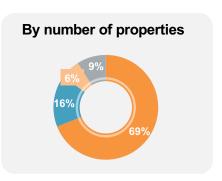
Sector	Valuation (R'm)	No. of properties	GLA (m²)	GMR (R'000)
Retail	24 642	59	1 158 472	207 213
Office	21 215	87	986 274	169 872
Industrial	11 949	92	1 523 245	90 842
Specialised	563	3	12 817	3 950
Total	58 369	241	3 680 808	471 877

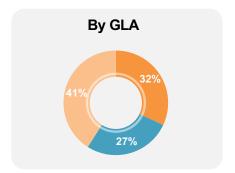
Province	Valuation (R'm)	No. of properties	GLA (m²)	GMR (R'000)
Gauteng	42 490	167	2 580 648	344 253
Western Cape	9 929	38	543 134	73 281
KwaZulu-Natal	2 903	14	250 065	27 719
Other	3 047	22	306 961	26 624
Total	58 369	241	3 680 808	471 877

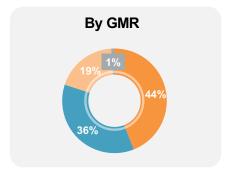


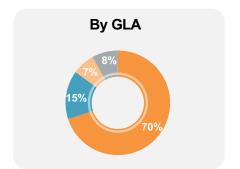


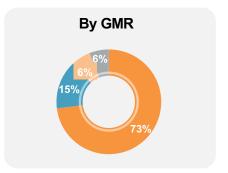








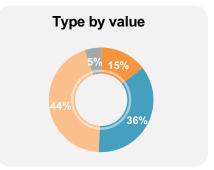


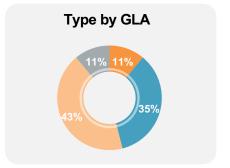


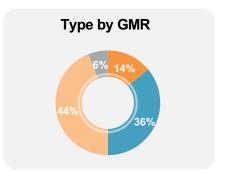


South Africa | Sector type analysis

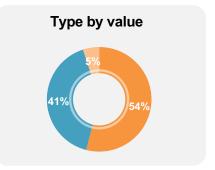
Retail	Valuation (R'm)	GLA (m²)	GMR (R'000)
Super regional	3 628	124 518	28 810
Regional	8 830	406 862	74 089
Convenience	10 823	497 164	90 755
Other	1 361	129 928	13 559
Total	24 642	1 158 472	207 213

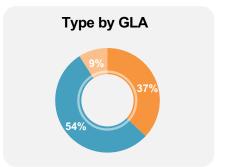


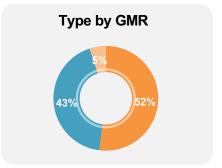




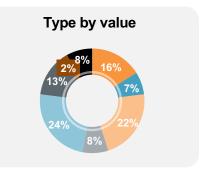
Office	Valuation (R'm)	GLA (m²)	GMR (R'000)
Premium Grade	11 428	368 016	88 333
A-Grade	8 667	534 473	73 593
Secondary Grade	1 120	83 785	7 946
Total	21 215	986 274	169 872

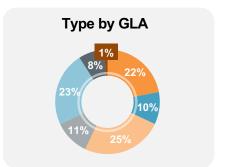


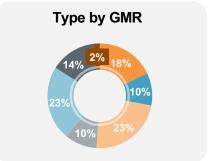




Industrial	Valuation (R'm)	GLA (m²)	GMR (R'000)
Warehousing	1 891	340 897	16 187
Light manufacturing	909	155 297	8 970
Heavy grade industrial	2 698	385 134	20 774
Industrial units	911	158 500	9 646
Modern logistics	2 870	344 772	21 117
Hi-tech industrial	1 509	121 212	12 519
Retail warehouse	219	17 433	1 629
Vacant land /sites	942	-	-
Total	11 949	1 523 245	90 842





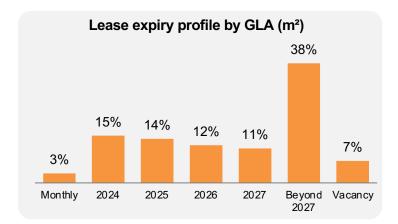




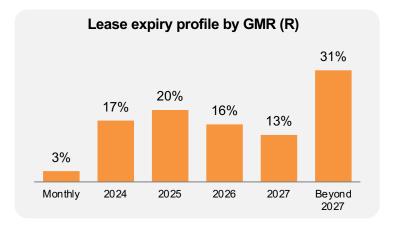
South Africa | Top 10 properties and tenants of total portfolio

		Value	
Property	Region	(R'm)	GLA (m²)
Centurion Mall	Gauteng	3 569	112 883
Alice Lane	Gauteng	3 247	70 305
Golden Walk	Gauteng	1 569	44 209
Kenilworth Centre	Western Cape	1 553	52 782
Blue Route Mall	Western Cape	1 551	57 334
115 West Street	Gauteng	1 483	36 546
East Rand Mall - 50% share	Gauteng	1 320	33 203
90 Rivonia Road	Gauteng	1 174	37 132
Stoneridge Centre	Gauteng	1 064	65 114
Goldfields Mall	Other	1 055	37 167
Total top 10 properties		17 585 30%	546 675 15%
Balance of portfolio		40 784 70%	3 134 133 85%
Total portfolio		58 369 100%	3 680 808 100%

Tenant	GLA (m²)		GMR (R'000)	
	· , ,		• •	
Macsteel	542 768		28 164	
Shoprite	116 537		14 833	
Pepkor	109 368		14 895	
Massmart	105 371		10 776	
Foschini	86 444		16 129	
Pick n Pay	79 647		10 268	
Woolworths	68 129		6 577	
Mr Price	50 971		12 876	
Government	50 767		9 301	
Hirt and Carter (SA)	47 718		5 846	
Total top 10 tenants	1 257 720	34%	129 665	27%
Balance of portfolio	2 423 088	66%	342 212	73%
Total portfolio	3 680 808	100%	471 877	100%



	GLA (m²)	GMR (R'000)
Monthly	98 467	14 354
2024	545 647	81 926
2025	532 557	94 518
2026	436 599	73 593
2027	408 964	61 803
Beyond 2027	1 399 230	145 683
Vacancy	259 344	
Total	3 680 808	471 877





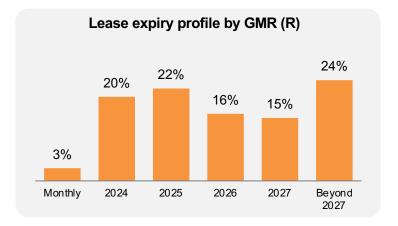
South Africa | Top 10 retail properties and tenants

		Value			
Property	Region	(R'm)		GLA (m²)	
Centurion Mall	Gauteng	3 569		112 883	
Golden Walk	Gauteng	1 569		44 209	
Kenilworth Centre	Western Cape	1 553		52 782	
Blue Route Mall	Western Cape	1 551		57 334	
East Rand Mall - 50% share	Gauteng	1 320		33 203	
Stoneridge Centre	Gauteng	1 064		65 114	
Goldfields Mall	Other	1 055		37 167	
Maponya Mall - 51% share	Gauteng	1 045		34 909	
Centurion Lifestyle Centre	Gauteng	1 031		60 813	
The Boulders Shopping Centr	e Gauteng	935		45 131	
Total top 10 retail properties	3	14 692	60%	543 545	47%
Balance of portfolio		9 950	40%	614 927	53%
Total retail portfolio		24 642	100%	1 158 472	100%

Tenant	C1 A /m²\		GMR	
	GLA (m²)		(R'000)	
Shoprite	82 993		12 318	
Pick n Pay	79 459		10 235	
Pepkor	75 738		12 300	
Woolworths	63 108		5 845	
Foschini	60 964		14 871	
Mr Price	50 971		12 876	
Massmart	46 349		6 221	
Adeo	31 838		5 576	
Retailability	28 582		4 373	
Virgin Active	25 957		5 060	
Total top 10 retail tenants	545 959	47%	89 675	43%
Balance of portfolio	612 513	53%	117 538	57%
Total retail portfolio	1 158 472	100%	207 213	100%



	GLA (m²)	GMR (R'000)
Monthly	39 359	7 147
2024	198 003	42 004
2025	212 461	44 815
2026	168 090	33 551
2027	145 124	29 040
Beyond 2027	321 037	50 656
Vacancy	74 398	
Total	1 158 472	207 213

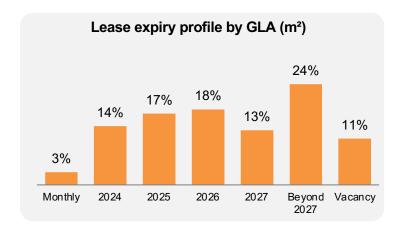




South Africa | Top 10 office properties and tenants

		Value		
Property	Region	(R'm)	GLA (m²)	
Alice Lane	Gauteng	3 247	70 305	
115 West Street	Gauteng	1 483	36 546	
90 Rivonia Road	Gauteng	1 174	37 132	
The Towers	Western Cape	988	57 548	
Black River Office Park	Western Cape	943	49 820	
Rosebank Link	Gauteng	843	20 187	
155 West Street	Gauteng	476	25 575	
90 Grayston Drive	Gauteng	476	18 381	
Riverside Office Park	Gauteng	442	23 804	
Ballyoaks Office Park	Gauteng	435	23 799	
Total top 10 office propert	ies	10 507	50% 363 097 3	7%
Balance of portfolio		10 708	50% 623 177 6	3%
Total office portfolio*		21 215 1	00% 986 274 10	00%

Tenant	GLA (m²)		GMR (R'000)	
Webber Wentzel	34 084		7 080	
Government	31 296		5 388	
Sanlam	30 534		8 782	
Bowman Gilfillan	25 502		9 015	
WeWork South Africa	23 701		6 302	
Amazon Development Centre (SA)	19 871		3 693	
Alexander Forbes	18 431		11 910	
Nedbank	15 354		4 009	
Nutun Business Services (SA)	14 799		2 746	
TP South Africa Trading	14 156		1 392	
Total top 10 office tenants	227 728	23%	60 317	36%
Balance of portfolio	758 546	77%	109 555	64%
Total office portfolio*	986 274	100%	169 872	100%



	GLA (m²)	GMR (R'000)
Monthly	35 560	5 639
2024	135 445	25 425
2025	165 364	40 474
2026	175 771	30 522
2027	126 522	24 817
Beyond 2027	235 527	42 995
Vacancy	112 085	
Total	986 274	169 872

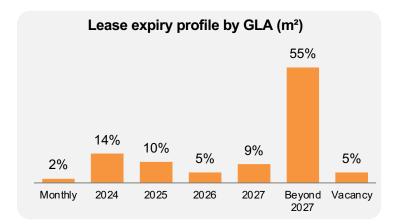


^{*} Also included in the portfolio value are properties classified as property, plant and equipment

South Africa | Top 10 industrial properties and tenants

		Value			
Property	Region	(R'm)		GLA (m²)	
233 Barbara Road	Gauteng	902		102 631	
Hirt & Carter Cornubia	KwaZulu-Natal	706		47 718	
Macsteel Lilianton	Gauteng	573		83 347	
BGM 5 – Mass Mart	Western Cape	566		52 601	
Cato Ridge DC	KwaZulu-Natal	366		50 317	
Macsteel Coil Proc.	Gauteng	327		52 886	
Macsteel VRN	Gauteng	299		57 645	
Macsteel Trading	Gauteng	286		56 495	
ERPM	Gauteng	246		40 375	
Macsteel Cape Town	Western Cape	241		38 340	
Total top 10 industrial prope	rties	4 512	38%	582 355 3	88%
Balance of portfolio		7 437	62%	940 890 6	62%
Total industrial portfolio		11 949	100%	1 523 245 10	00%

Tenant	GLA (m²)		GMR (R'000)	
Macsteel	542 768		28 164	
Massmart	52 601		4 054	
Hirt and Carter (SA)	47 718		5 847	
Pepkor	33 630		2 595	
Sammar Logistics	32 355		2 659	
Shoprite	31 985		2 301	
Conop Projects	28 000		1 374	
Robertson and Caine	25 295		1 635	
Foschini	24 253		1 098	
Kintetsu World Express (SA)	22 822		1 978	
Total top 10 industrial tenants	841 427	55%	51 705	57%
Balance of portfolio	681 818	45%	39 137	43%
Total industrial portfolio	1 523 245	100%	90 842	100%



	GLA (m²)	GMR (R'000)
Monthly	23 548	1 568
2024	212 199	14 497
2025	154 732	9 229
2026	79 922	5 570
2027	137 317	7 946
Beyond 2027	842 666	52 032
Vacancy	72 861	
Total	1 523 245	90 842





South Africa | Specialised properties and tenants

Property	Region	Value (R'm)	GLA m²	
Bedford Gardens Hospital	Gauteng	385	12 817	
Park Central	Gauteng	131	-	
Loftus Park Hotel - 25% share	Gauteng	47	-	
Total specialised portfolio*		563	100% 12 817	100%

Tenant	GLA m²	GMR (R'000)
Bedford Gardens Hospital	12 817	3 950
Total specialised portfolio*	12 817 100%	3 950 100%

^{*} Also included in the portfolio value are properties classified as property, plant and equipment



South Africa | Portfolio overview – Talis

	FY23		
Description	Office	Industrial	Total
Number of properties	10	1	11
Number of tenants	62	5	67
Total GLA (m²) (thousands)	127	27	154
Total GMR (R'm)	15	2	17
Vacancy (%) total	26.3%	26.1%	26.2%
Asset value (R'bn)	1.0	0.1	1.1
Average property value (R'm)	972.2	140.5	1112.7
Value as % of portfolio	87.4%	12.6%	100.0%
Average GMR per m ²	155.9	96.4	145.5
Weighted average retention rate by GLA	95.5%	73.9%	90.9%
Weighted average retention rate by GMR	96.9%	83.5%	94.9%
Weighted average renewal growth rate (%)	2.4%	0.0%	1.2%
Renewal success rate by GLA (includes monthly leases)	77.3%	0.0%	77.3%
Renewal success rate by GLA (excludes monthly leases)	77.3%	0.0%	77.3%
Weighted average lease escalations by GMR (%)	1.7	7.8	1.8
Weighted average unexpired lease term (remaining) by GMR (years)	1.7	0.4	1.5

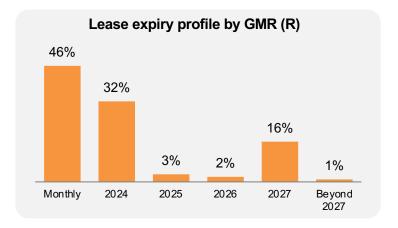
South Africa | Talis properties and top 10 tenants

Property	Region	Value (R'm)	GLA m²	
61 Jorrisen Street	Gauteng	205	18 181	
240 & 260 Justice Mohamed St	Gauteng	158	13 087	
12 Piet Rautenbach Street	Gauteng	141	26 971	
300 Middel Street	Gauteng	114	11 071	
Wheat Board	Gauteng	91	12 093	
Mineralia Building	Gauteng	89	13 116	
Nedbank Centre Nelspruit	Mpumalanga	75	15 065	
West End Shopping Centre	North West	73	20 962	
Emanzeni	Gauteng	66	9 340	
Curator	Gauteng	52	8 635	
Delpen Building	Gauteng	49	5 550	
Balance of portfolio	-	-	-	
Total Talis portfolio		1 113	100% 154 071	100%

Tenant	GLA m²		GMR (R'000)	
Government	102 156		15 362	
Clicks Group	926		83	
Impco Engineering CC	834		38	
KE Mathuloe Marketing	704		61	
NEHAWU	701		58	
Boston City Campus & Business College	673		44	
Ntalane Trading and Projects	650		31	
Momentum Metropolitan Life	640		115	
Duke Defence	505		16	
Old Mutual	500		69	
Total top 10 Talis tenants	108 289	70%	15 877	96%
Balance of portfolio	45 782	30%	656	4%
Total Talis portfolio	154 071	100%	16 533	100%



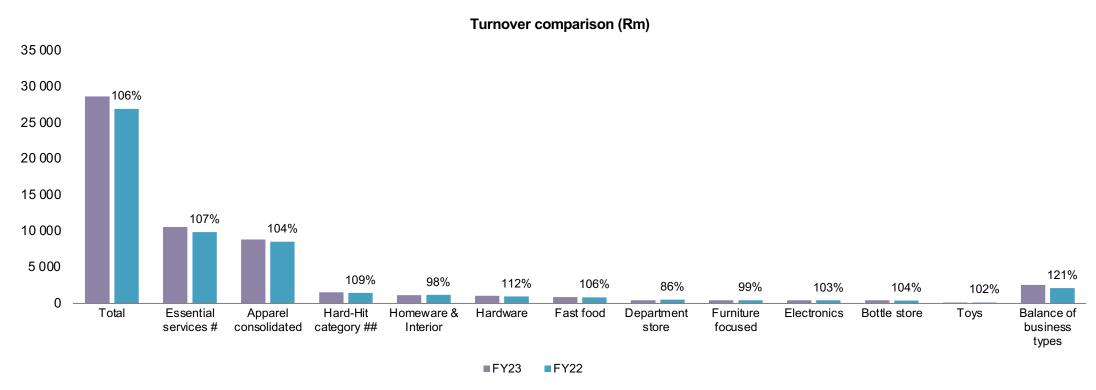
GLA m²	GMR (R000)
51 238	7 692
41 037	5 243
3 349	424
3 137	318
13 694	2 738
1 203	118
40 413	
154 071	16 533
	51 238 41 037 3 349 3 137 13 694 1 203 40 413



South Africa | Undeveloped land

Property*	Province	Value (R'm)
S & J Industrial Estate - 90% share	Gauteng	693
Galleria -90% share	Gauteng	141
Atlantic Hills - 55% share	Western Cape	127
Brackengate 2 Mainland	Western Cape	87
Erf 179205	Western Cape	35
4 Keyes Avenue	Gauteng	32
Wonderboom Junction – Phase 2	Gauteng	27
Boulevard Annex – Cape Town	Western Cape	15
Centurion Junction - 25% share	Gauteng	12
Total undeveloped land		1 169

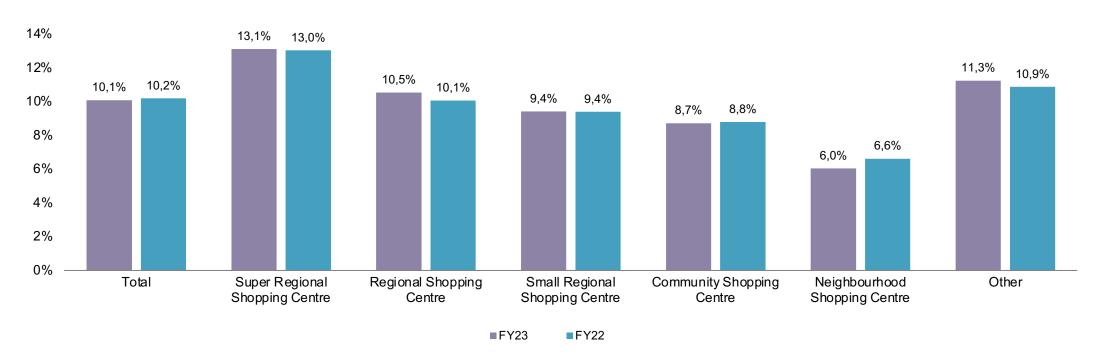
South Africa | Retail portfolio



- Turnover is 106% of prior year and continues to be driven by essential service retailers and apparel retailers
 - These retailers contributed 68% of the total turnover and 62% of the growth on prior year
- Restaurant tenants contribute 73% of the hard-hit category retailers' turnover and continue to underpin the recovery of this category with a 6% growth in turnover compared to prior year
- Rent to sales at FY23 is 7.4%
 - The retailer total cost of occupation including all utilities and fixed recoveries is 10.1% of turnover

South Africa | Retail portfolio

Total cost of occupation



- Total cost of occupation at sustainable levels for retailers driven by recovery of turnover
- Total cost of occupation at FY23 is 2.8% higher than rent to sales ratio

South Africa | Retail portfolio

Market / Trends Forward looking priorities Recovery of retail spend decelerated with SAPOA showing 8.6% growth in Tenant retention, WAULT and vacancy reduction continues to be a key annualised trading density at Q2 2023 which was down from 10.7% growth priority for management reported for Q1 2023. Redefine portfolio achieved 5.5% growth in trading Vacancy increase is due to office space and motor dealerships, focus is to density for the same period reduce exposure to these assets SAPOA reported monthly footfall improvement of 10.9% for the period Collaboration with retailers to increase exposure to essentials services and ending June 2023 and the Redefine portfolio achieved 7.1% for the same value focused brands – these occupy 37% of retail GLA and forecast to period. Footfall remain below the onset of the Covid-19 pandemic improve to 40% in the short term SAPOA gross rental growth remains low at 3.9% while rent to sales is at Unbundle banking courts so that they are integrated in the conventional 7.0% at June 2023 which is the lowest levels in ten years and sales growth retail - banks now occupy 3% of retail GLA and contribute 5% of GMR at 8.5%. Redefine portfolio achieved a gross rent to sales ratio of 7.2% for Existing sustainability initiatives and new opportunities will continue to be the same period rolled out Rising interest rates and inflation for costs like food, fuel and electricity Continue to explore possibilities to improve efficiency of diesel usage and continue to suppress discretionary consumer disposable income recoveries of standby power systems Load shedding and high costs associated with back-up power continue to Store upgrades for national grocers-agreement reached for upgrades of negatively impact shopping center's retailer cost of occupation national grocers occupying 32 000m² Municipal infrastructure failure and service delivery issues continue to pose significant risk to the operations

South Africa | Office portfolio

Market / Trends Forward looking priorities

- Demand in Cape Town is very strong resulting in an undersupply of good quality office space in most nodes. Rentals in Cape Town, even with the increased demand, for P and A grade properties still lag Johannesburg by between 10% and 30%
- Demand in Johannesburg for quality well located buildings has firmed with vacancies in select properties being at an all-time low e.g Alice Lane (2.2%), 82 Maude (0%), Ballyoaks (6.6%), Commerce Square (3.5%), Thornhill (5%)
- Backup power and water are expected by tenants and is no longer a nice to have
- Parking requirements are reducing across all nodes due to hybrid working conditions and slowly improving public transport
- The development of office space on the back of tenant demand and commitment is expected to pick up as quality office space supply reduces

- Asking rentals have been raised (Sept 22 to present) in buildings that are in demand where we have space still available. These buildings include The Towers/Knowledge Park III/Convention Towers (38%), Central Building (22%), The Boulevard (14%), Black River North Park & Gate House (10%) to (14%)
- Back up water and power are being installed/purchased from single tenanted vacating tenants. Solutions for smaller tenant's who wish to provide their own back up are being provided with these tenants able to provide their own solar panels with a buy back option when they vacate the property
- Parking ratios in new developments will be reduced as the market seldom requires parking ratios in excess of 3 bays/100m². External leasing of parking bays by non- tenants is being piloted with Parkupp in Gauteng and Cape Town. Other repurposing opportunities of parking bays will be assessed
- Development options on our vacant land pockets are being considered and marketed to the broking community. Both the Loftus and Galleria sites are in nodes that are outperforming the general market

South Africa | Industrial portfolio

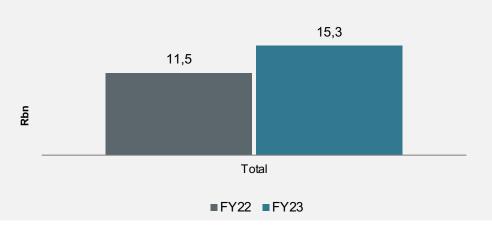
Market / Trends	Forward looking priorities
 There is a perceived shortage of new industrial space as property development in the City of Cape Town metro is active in various nodes Business interruption due to failing infrastructure is escalating – Gauteng & KZN Recently a fire at the COJ municipal offices has slowed down approval processes Demand for new warehousing facilities (RFPs) is ongoing while increasing development costs are delaying transactions Warehousing tenants reluctant to relocate due to high set up costs Redefine's industrial vacancy inland = 2.6% & Cape Town = 1.4% 	 Finalising Brackengate2 wheeling project with City of Cape Town Exploring redevelopment and new development opportunities in City of Cape Town metro Disposal and development of S&J, Atlantic Hills and Brackengate2 land is top of mind Installing water backup tanks and boreholes where possible Reducing operational carbon on all assets Green building scope profiling conducted on all new developments Continue to integrate tenant generators with Redefine owned PV Solar installations, 11MWp pipeline rollout in progress Rentalising rack and shelving systems to improve tenant retention and enhance earnings



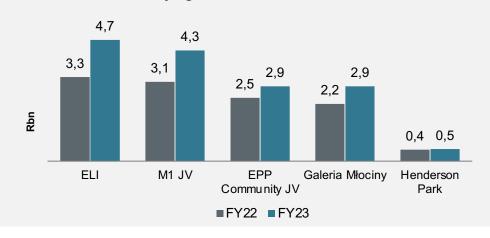
Overview of Poland joint ventures

	M1 JV	EPP Community JV Ga	leria Młociny JV	Henderson JV	ELI
Effective interest	50.0%	50.6%	70.0%	30.0%	48.5%
Carrying value of investment in JV	R4.3bn	R2.9bn	R2.9bn	R0.5bn	R4.7bn
Total assets	R15.4bn	R14.3bn	R8.3bn	R5.2bn	R21.5bn
Total liabilities	R9.7bn	R8.5bn	R5.5bn	R3.5bn	R12.0bn
Net asset value	R5.7bn	R5.8bn	R2.8bn	R1.7bn	R9.5bn

Total carrying value of all Polish investment in JV's



Carrying value of investment in JV's



EPP portfolio overview (including JVs)

	EPP Core	EPP JVS					
Description		M1 JV	Community JV	Galeria Młociny JV	Henderson JV	EPP Total	FY22
% EPP share in JV	100%	50.0%	50.6%	70.0%	30.0%		
Number of properties	6	11	15	1	3	36	36
Number of tenants	699	590	708	204	47	2 248	2 570
Total GLA (m²)	282 369	460 302	322 222	80 755	104 429	1 250 077	1 245 611
Total GLA (m²) on a see-through basis	282 369	230 151	162 980	56 529	31 329	763 358	798 376
Vacancy rate (%) total	1.6%	2.1%	4.2%	2.5%	13.8%	3.5%	3.7%
Total asset value (EUR'm)	940.1	726.1	657.5	385.8	230.1	2 939.6	2 938
Total asset value (R'm)	19 206.2	14 834.2	13 433.5	7 881.9	4 700.9	60 056.7	49 832
Total asset value (EUR'm) on a see-through basis	940.1	363.1	332.6	270.1	69.0	1 975	2 015
Total asset value (R'm) on a see-through basis	19 206	7 417	6 795	5 517	1 410	40 345	34 172
Average value per property (EUR'm)	156.7	66.0	43.8	385.8	76.7	81.7	81.6
Average base rent per m² (EUR)	17.3	9.5	13.8	19.4	15.7	13.5	12.66
Average gross rent per m² (EUR)	23.6	13.1	19.0	26.0	20.5	18.5	16.73
Weighted average retention by GMR	96.3%	99.2%	97.2%	91.7%	87.4%	96.1%	n/a
Weighted average renewal growth rate	-7.2%	-1.6%	2.6%	1.2%	0.0%	-0.7%	-1.5%
Weighted average rent indexation rate	6.9%	6.2%	7.7%	7.4%	8.0%	7.1%	2.7%
Weighted average renewal success rate by GLA	74.1%	85.3%	89.4%	86.6%	45.1%	73.2%	65.1%
Weighted average unexpired lease term by GLA (yrs)	5.30	5.00	3.60	3.80	1.90	4.40	4.92
Weighted average unexpired lease term by GMR (yrs)	4.30	4.00	3.40	3.40	2.20	3.70	4.30
Average collection of gross billings	99%	100%	99%	97%	100%	99%	99%
Yield on current rent	6.4%	7.3%	8.1%	5.2%	6.5%	6.8%	6.5%
Rent to sales ratio	9.5%	8.0%	8.1%	12.0%	n/a	8.9%	-
% GLA of leases which have an indexation cap	13%	n/a*	13%	19%	0%	13%	

^{**}n/a Metro do not share such information with EPP concerning their sub-tenants

^{**} Calculation not available

Poland EPP joint ventures

M₁JV



- Healthy performance of portfolio with 8.0% rent to sales ratio
- Takeover process from Metro AG (master lease expires in April 2024) well advanced
- Metro AG claims dismissed in a final and binding ruling by the Arbitral Tribunal

EPP Community JV



- New tenants such as Half Price, e-obuwie, Deichmann, Dealz, Ochnik and Monnari introduced
- Renewal reversion of 2.6%
- Successful letting at Astra Park, Oxygen and Park Rozwoju has increased occupancy to 95.4%

Galeria Młociny JV



- Footfall has grown by 10%
- Introduction of new brands such as Half Price, Nike, Samsung, Lovisa, Candy Cat and Fielmann
- Significant improvement in occupancy to 97.5%

Henderson JV 30.0%

- High leasing activity with new lets and renewals totalling 8 353m2
- Greenery project in Krakow well received by existing and prospective tenants
- Malta Office recorded one of the biggest letting deals across Polish regional cities by signing up NFZ for 4 900m2

Poland retail market

National indicators have suggested an end to a decline in retail sales

 Improving consumer sentiment and a recovery in the willingness to make important purchases suggest a revival in consumption

Limited number of new shopping centers in the pipeline

New supply is dominated by retail parks

The Polish general election has seen a change in ruling party

The outcome is seen as largely positive to repair stressed relations with the EU to unblock EU frozen funds

Expansion of value retailers

 Growth of value retailers such as Pepco, Dealz, Action, Tedi, KiK, Half Price, Primark, or newcomers such as Gudi Home and Woolworth is expected to continue

New brands and concepts are entering the Polish market

A wide variety of brands ranging from value-retailers to premium boutiques such as Woolworth,
 Snail Bob, Candy POP, Popeyes, DM Drogerie, Lush & Hugo are establishing a presence in Poland

Internet sales have stabilised

Internet's share of retail sales has settled at an average of 8.5%



Stock with GLA 12.8 million m²



Space under construction 375 000m²



New supply 147 000m²



Occupancy rate 95.3%



Prime yield **6.5%**

Source: Colliers

EPP core top 10 properties and tenants of total portfolio

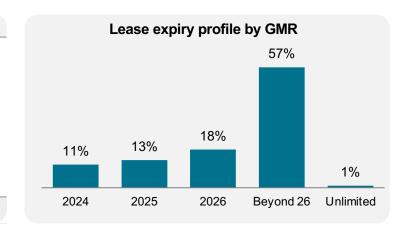
Property	Value (EUR'm)	Value (R'm)	GLA m²
Galaxy	274	5 596	56 442
Pasaż Grunwaldzki	227	4 644	48 102
Galeria Echo Kielce	221	4 511	71 398
Outlet Park	95	1 933	28 018
King Cross Marcelin	94	1 914	45 395
PP Olsztyn	30	609	33 013

Tenant	GLA m²	%	GMR (EUR'm)	GMR (R'm)	%
Auchan	46 834				
LPP Group	13 526				
Media Markt	13 352				
CCC Group	11 714				
Multikino	8 853				
H&M	8 279				
Carrefour	7 723				
OBI	7 556				
Helios	5 478				
Smyk	4 958				
Total top 10 tenants	128 273	45%	2	37	28%
Balance of portfolio	154 095	55%	5	95	72%
Total portfolio	282 368	100%	7	132	100%

Total portfolio	941	19 207	282 368

	Lease expiry profile by GLA (m²)							
	67%							
	7%	10%	14%		1%	1%		
-	2024	2025	2026	Beyond 2	26 Unlimited			

	GLA m²	GMR (EUR)
2024	19 805	693 021
2025	27 047	818 554
2026	39 102	1 174 740
Beyond 2026	188 067	3 718 719
Unlimited	3 944	60 055
Vacancy	4 403	-
Total	282 368	6 465 089





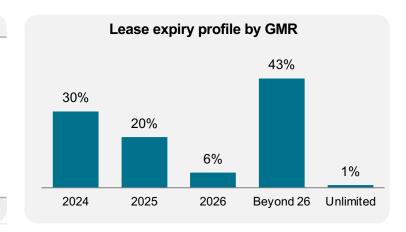
EPP M1 JV top 10 properties and tenants of total portfolio (50% shareholding)

Property	Value (EUR'm)	Value (R'm)	GLA m²
M1 Kraków	127	2 597	49 767
M1 Czeladź	118	2 401	53 074
M1 Marki	117	2 392	48 565
M1 Poznań	79	1 608	54 086
M1 Zabrze	78	1 583	63 922
M1 Częstochowa	51	1 038	29 724
M1 Radom	50	1 017	37 076
PP Kielce	38	782	35 637
M1 Łódź	33	664	37 581
M1 Bytom	20	409	28 171
Total top 10 properties	711	14 491	437 603
Balance of portfolio	15	343	22 700
Total portfolio	726	14 834	460 303

1 ²	Tenant	GLA m²	%	GMR (EUR'm)	GMR (R'm)	%
67	Auchan	134 932				
7 4	OBI	90 466				
35	Media Markt	35 516				
36	AAA Auto (parking location)	20 012				
22	BI1	11 400				
24	H&M Hennes & Mauritz	11 074				
76	TJX	7 614				
37	LPP	7 409				
31	Martes Sport	6 379				
' 1	Deichmann	5 682				
3	Total top 10 tenants	330 484	72%	3	67	58%
00	Balance of portfolio	129 819	28%	2	49	42%
3	Total portfolio	460 303	100%	5	116	100.%



	GLA m²	GMR (EUR)
2024	116 402	1 693 873
2025	57 107	1 128 158
2026	23 245	364 834
Beyond 2026	253 185	2 485 974
Unlimited	999	26 925
Vacancy	9 365	-
Total	460 303	5 699 764



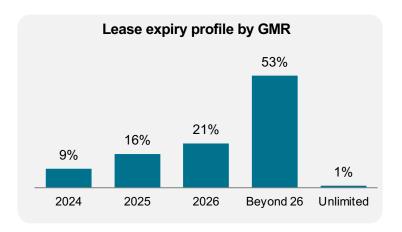
EPP Community JV top 10 properties and tenants of total portfolio (50.6% shareholding)

Property	Value (EUR'm)	Value (R'm)	GLA m²	
Galeria Amber	91	1 849	33 084	
Park Rozwoju	71	1 448	34 540	
Zakopianka Center	60	1 232	27 327	
Galeria Sudecka	57	1 165	30 202	
Galeria Twierdza Zamość	56	1 150	27 979	
Galeria Solna	56	1 146	23 038	
Galeria Twierdza Kłodzko	56	1 138	23 493	
Wzorcownia Włocławek	52	1 058	25 122	
Galeria Olimpia	45	921	21 142	
Galeria Veneda	34	703	15 093	
Total top 10 properties	578	11 810	261 020	
Balance of portfolio	80	1 624	61 202	
Total portfolio	658	13 434	322 222	

2	Tenant	GLA m²	% (E	GMR UR'm)	GMR (R'm)	%
4	LPP	28 338				
0	CCC	16 396				
7	Carrefour	14 916				
2	Auchan	10 250				
9	Bricomarche	10 116				
8	H&M	10 049				
3	Schneider Electric	8 104				
2	Demant Business Services	6 892				
2	Multikino	6 631				
3	Helios	6 295				
)	Total top 10 tenants	117 987	37%	2	32	27%
2_	Balance of portfolio	204 235	63%	4	87	73%
2	Total portfolio	322 222	100%	6	119	100%



	GLA m²	GMR (EUR)
2024	26 125	541 479
2025	39 935	923 926
2026	62 840	1 247 069
Beyond 2026	175 584	3 069 605
Unlimited	4 158	50 421
Vacancy	13 580	-
Total	322 222	5 832 500



EPP Henderson JV top 10 properties and tenants of total portfolio (30% shareholding)

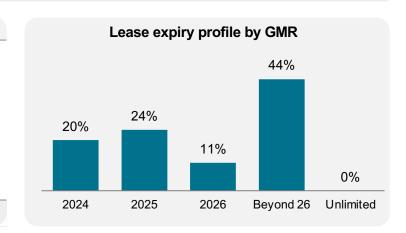
Property	Value (EUR'm)	Value (R'm)	GLA m²
O3 Business Park	133	2 725	56 840
Malta Office Park	58	1 177	28 330
Symetris Business Park	39	799	19 260

Tenant	GLA m²	%	GMR (EUR'm)	GMR (R'm)	%
HCL	10 396				
Philips	9 033				
Ecolab Services	4 791				
Epam Systems	4 668				
Ttec Europe	4 497				
Mckinsey EMEA	4 097				
Genpact	3 470				
Danish Crown	3 464				
City Space	3 463				
Roche	3 282				
Total top 10 tenants	51 161	49%	1	20	56%
Balance of portfolio	53 269	51%	0.8	16	44%
Total portfolio	104 430	100%	1.8	36	100%

Total portfolio	230	4 701	104 430
i otal portiolio	230	4/01	104 430

	Lease expiry profile by GLA (m²)					
			39%			
17%	20%	10%		0%	14%	
2024	2025	2026	Beyond 2	26 Unlimited	Vacancy	

	OLA2	OMD (EUD)
	GLA m ²	GMR (EUR)
2024	17 952	359 599
2025	21 057	433 309
2026	10 024	203 794
Beyond 2026	40 992	797 967
Unlimited	43	719
Vacancy	14 362	-
Total	104 430	1 795 388





Galeria Mlociny JV top 10 properties and tenants of total portfolio (70% shareholding)

Property	Value (EUR'm)	Value (R'm)		Tenant	GLA m²	%	GMR (EUR'm)	GMR (R'm)	%
Młociny	386	7 882	80 755	Inter Cars	6 075				
				Primark	5 839				
				Multikino	3 952				
				H&M	3 042				
				ZARA	3 030				
				CCC	2 915				
				Van Graaf	2 744				
				Tjx	2 078				
				Zdrofit	1 921				
				Carry	1 880				
				Total top 10 tenants	33 476	42%	0.5	10	25%
				Balance of portfolio	47 279	58%	1.5	31	75%
Total portfolio	386	7 882	80 755	Total portfolio	80 755	100%	2	41	100%

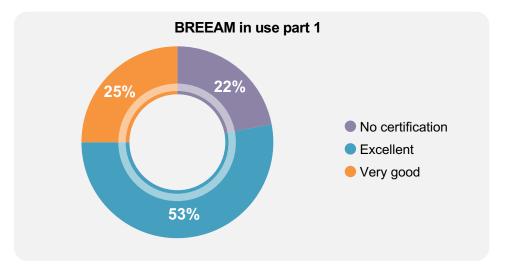


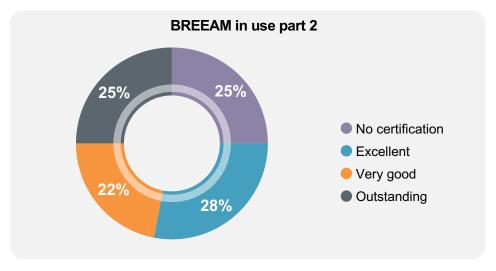
	GLA m²	GMR (EUR)	
2024	15 813	368 427	
2025	15 746	468 604	
2026	6 374	261 398	
Beyond 2026	38 898	905 555	
Unlimited	1 943	17 516	
Vacancy	1 981	-	
Total	80 755	2 021 500	



EPP BREEAM certifications

		In use part 1:	In use Part 2:
	Asset	Asset performance*	Building management*
EPP Core	Galaxy	No Certification	No Certification
	Galeria Echo Kielce	Very Good	Very Good
	King Cross Marcelin	Very Good	Very Good
	Outlet Park	Excellent	Excellent
	Pasaż Grunwaldzki	Excellent	Excellent
	PP Olsztyn	No certification	No certification
M1 JV	M1 Bytom	Excellent	Outstanding
	M1 Czeladź	Excellent	Outstanding
	M1 Częstochowa	Excellent	Outstanding
	M1 Kraków	Excellent	Outstanding
	M1 Łódź	Excellent	Outstanding
	M1 Poznań	Excellent	Outstanding
	M1 Radom	Excellent	Outstanding
	M1 Zabrze	Excellent	Outstanding
	M1 Marki	Excellent	Outstanding
	PP Tychy	No certification	No certification
	PP Kielce	No certification	No certification
Community JV	Astra Park	Excellent	Excellent
•	Oxygen	Excellent	Excellent
	Centrum Echo Bełchatów	No certification	No certification
	Centrum Echo Przemyśl	No certification	No certification
	Galeria Tecza	Very good	Very good
	Galeria Amber	No certification	No certification
	Galeria Olimpia	Very Good	Excellent
	Galeria Solna	No certification	No certification
	Galeria Sudecka	Very Good	Very Good
	Galeria Twierdza Zamość	Excellent	Very Good
	Galeria Veneda	Very Good	Excellent
	Wzorcownia Włocławek	Very Good	Very Good
	Zakopianka Shopping Center	Very Good	Very Good
	Galeria Twierdza Kłodzko	Very Good	Very Good
	Park Rozwoju I&II	Excellent	Excellent
Hednerson JV	Malta Office Park	Excellent	Excellent
· · · ·	O3 Business Campus A&B &C	Excellent	Excellent
	Symetris Business Park	Excellent	No certification
Galeria Molciny JV	Młociny	Excellent	Excellent





The BREEAM In-Use process assesses environment performance in two parts:

^{*}BREEAM In-Use Part 1: Asset Performance – measures the sustainability of the physical building

^{**}BREEAM In-Use Part 2: Management Performance – assesses the management practices in place to optimise the building's sustainability

Poland logistics market

Market outlook positive

Nearshoring, BTS projects and infrastructure spend will provide opportunities

Developers remain cautious

 Slowdown due to increased finance costs and higher pre-letting requirements

Narrowing gap between headline and effective rentals

Enabled through a reduction in tenant incentives

Indexation and higher construction costs

Has resulted in growth in market rentals

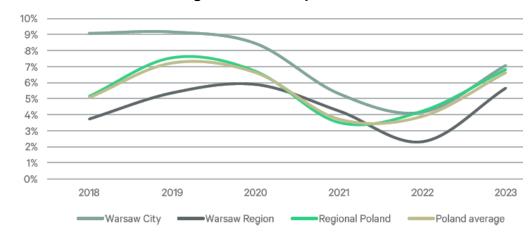
Increase in vacancy

 Record number of completed developments led to increase in market supply

Values remain stable

 Softer yields have been offset by higher rentals – lower WAULT assets enjoying premium valuations

CBRE Polish logistics market report Q2 2023





Stock with GLA 30.2 million m² FY22 | 26.1 million m²



Occupancy rate 93.3%



Space under construction

2.1 million m²



Headline rental 3.6 to 5.5 EUR / m² / month



Gross demand 2.2 million m²



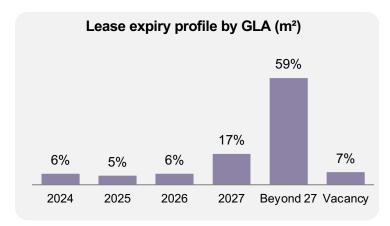
New supply 2.6 million m²

Source: Colliers & AXI IMMO

ELI JV top 10 properties and tenants of total portfolio

Property	Value (EUR'm)	Value (R'm)	GLA m²
Lublin II	91	1 864	87 598
Warsaw Airport VI	76	1 559	72 260
Bielsko-Biala	75	1 526	71 466
BTS Weber Zabrze ^	74	1 503	78 734
Gdansk V	66	1 344	78 486
BTS Polish Post Radzymin ^	54	1 095	50 254
Kraków North	52	1 069	57 520
Ruda Slaska	51	1 048	56 219
Warszawa Błonie North	38	770	43 695
Wroclaw	37	761	35 508
Total top 10 properties	614	12 539	631 739
Balance of portfolio	353	7 206	367 501
Total portfolio	967	19 745	999 241

Tenant	GLA m²	GMR (EUR'000)	GMR (R'000)	%
Weber ^	78 734			
LPP	64 224			
Polish Post ^	50 254			
Rohlig	48 213			
Carrefour	42 891			
Latex	26 864			
Almus	25 572			
Varoc	25 283			
DTW	25 267			
InPost	25 210			
Total top 10 tenants	412 512	1 800	36 768	42%
Balance of portfolio	586 729	2 459	50 255	58%
Total portfolio	999 241	4 259	87 023	100%



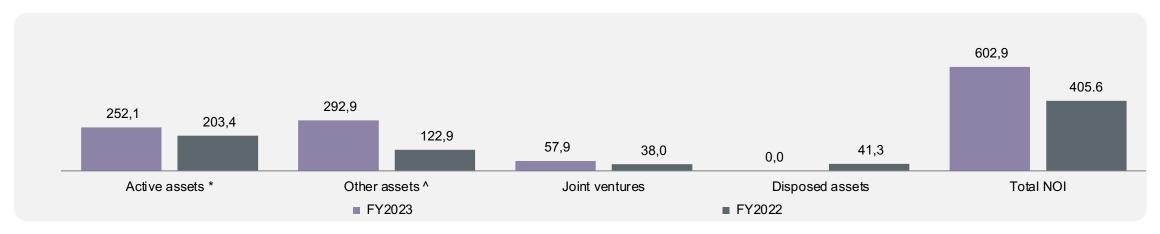
	GLA m²	GMR (EUR)	
2024	57 963	277 461	
2025	48 364	200 696	
2026	56 655	252 083	
2027	166 111	776 343	
Beyond 2027	595 223	2 752 566	
Vacancy	74 923	-	
Total	999 241	4 259 148	



^{^ 50%} joint venture with Panattoni

ELI net operating income

	FY23 EUR'm	FY22 EUR'm	FY23 R'm	FY22 R'm
Active assets *	13.1	11.9	252.1	203.4
Other assets ^	15.3	7.2	292.9	122.9
Joint ventures	3.0	2.2	57.9	38.0
Disposed assets	-	2.4	-	41.3
Total NOI	31.4	23.7	602.9	405.6
NOI margin on active assets	96.8%	96.4%		
EBIT margin on active assets	80.4%	79.0%		



^{*} Assets operational for the full period in FY2023 and FY2022 ^ Includes assets completed within the last 24 months, assets under construction and land holdings



ELI developments completed

Property	GLA (m²)	Development cost (EUR'm)	Development cost (R'm)	Fair value (EUR'm)	Fair value (R'm)	Letting (%)	Change (%)
Warsaw West (Błonie) phase I	31 276	24.4	498.0	24.7	505.1	100.0%	1.4%
Lublin II (remaining phases)	45 216	29.5	603.6	33.6	685.9	40.7%	13.6%
Toruń A	19 925	14.7	300.3	18.3	374.1	100.0%	24.6%
Kraków Skawina Logistics	17 741	19.4	396.5	21.7	444.2	100.0%	12.0%
Warsaw Błonie (North)	43 695	34.1	697.1	37.7	770.5	57.8%	10.5%
Kraków North Phase I	31 948	29.4	600.2	30.0	613.6	65.4%	2.2%
BTS Polish Post Radzymin ^	50 254	49.5	1 010.9	53.6	1 094.7	100.0%	8.3%
Kraków Skawina III	9 387	11.0	223.8	12.9	263.0	100.0%	17.5%
Kraków North phase II	25 572	21.8	446.2	22.3	455.0	100.0%	2.0%
Total	275 014	233.8	4 776.6	254.8	5 206.1	84.9%	10.2%

ELI land holdings

Property	Total GLA (m²)
Bielsko-Biala phase III	24 255
Tychy II (A+B)	35 356
Ruda Slaska phase III*	16 652
Tychy (expansion)	4 017
Warsaw Airport Kinetyczna	55 787
Warsaw Targówek ^	22 783
Warsaw Błonie (West) phase II	17 032
Krakow Nowa Huta phase IIb	12 074
Wroclaw City phase II	8 115
Lodz East	34 395
Opole III phase II	15 434
Total	245 900

^{^ 60%} joint venture with Panattoni *Development commenced after 31 August 2023

ELI BREEAM certifications

Asset New buildings

New buildings Sielsko-Biala phase Good	ASSEL	new buildings
Bielsko-Biata phase II Central Silesia III phase I (Ruda Slaska) Central Silesia III phase I (Ruda Slaska) Czeladz phase I Czeladz phase II Tychy (multi-let) Very good Czeladz phase II Very good Czeladz phase II Very good Czeladz phase II Very good BTS Weber Zabrze Very good BTS Weber Zabrze (expansion) BTS Weber Zabrze (expansion) Warsaw Airport VI phase I Warsaw Airport VI phase II Very good Warsaw Blonie (West) phase I Warsaw Blonie (Worth) Very good - applications in process Krakow Nowa Huta phase I Krakow Nowa Huta phase II Very good Krakow Skawina Very good - applications in process Kraków Skawina III (Greencell) Kraków North Phase II Excellent Kraków North Phase II Excellent - applications in process Lublin II phase IVaroc Very good Scellent Very good	New buildings	
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Warsaw Airport VI phase I Warsaw Airport VI phase II Warsaw Blonie (West) phase I Warsaw Blonie (North) Warsaw Blonie (North) Very good - applications in process Krakow Nowa Huta phase I Krakow Nowa Huta phase II Krakow Skawina Kraków Skawina II (Greencell) Kraków Skawina III Kraków Skawina III Kraków North Phase I Kraków North Phase I Lublin II phase I Varoc Lublin II phase IIa Lublin II phase IIb Lublin II phase I Varoc extension Lublin II phase I varoc extension Lublin II phase I small building Torun A Gdansk V phase I Gdansk V phase I Gdansk V phase I Wroclaw City Standing assets Wroclaw City Standing assets No certification Wroy good Rzeszów BTS Polish Post Radzymin ^ Excellent - applications in process In-use Panattoni Park Krakow III Very good - applications in process Very good - applications in process Very good Excellent Very good - applications in process In-use Panattoni Park Krakow III Very good - applications in process	BTS Weber Zabrze	
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Lublin II phase IIa Lublin II phase IIb Lublin II phase IIb Lublin II phase I Varoc extension Lublin II phase I Varoc extension Lublin II phase I small building Torun B Very good Torun A Excellent Gdansk V phase I Very good Gdansk V phase II Wroclaw City Standing assets Wroclaw City Standing assets Very good Opole III phase I Rzeszów RTS Polish Post Radzymin A In-use Panattoni Park Krakow III Park Bydgoszcz III Very good - applications in process Very good - applications in process	Kraków North Phase II	Excellent - applications in process
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Lublin II phase I small building Torun B Very good Torun A Excellent Gdansk V phase I Gdansk V phase II Wroclaw City Standing assets Wroclaw City phase I Opole III phase I Rzeszów BTS Polish Post Radzymin A Excellent - applications in process In-use Panattoni Park Krakow III Very good - applications in process Very good - applications in process Very good - applications in process	Lublin II phase IIb	Very good
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